

Company Report Monday, 20 January 2025

الخدمات المالية Financial Services

Doha Bank (DHBK)

| Recommendation | ACCUMULATE | Risk Rating | R-3 |
|----------------|------------|--------------------|---------|
| Share Price | QR2.036 | Target Price | QR1.883 |
| Implied Upside | (7.5%) | | |

4Q2024 Falls Short of Estimates; DPS Increased to QR0.10 (DY: 4.9%) vs. QR.075

Doha Bank (DHBK) reported a net profit of QR161.0mn in 4Q2024, growing by 12.9% YoY (-37.6% QoQ). Profitability came below our estimate of QR212.7mn (variation of -24.3%) with weakness across the board. The absence of litigation expenses in the 4th quarter of 2024 vs. 4Q2023 (QR161.6mn) drove YoY bottom-line as revenue declined due to margin compression and investment and insurance losses. Excluding litigation expenses from 4Q2023, the bottom-line would have dropped by 47.1% YoY. Net operating income dropped by 19.8% due to a 48bps margin compression and 7.5% increase in opex. The sequential drop in earnings was attributable to 18.5% decline in net operating (margin compression, losses from investments and insurance, increase in opex and an increase in credit provisions & impairments). DHBK trades at a deep discount to its BV, as the bank is not expected to generate economic profits in the medium-term with RoE still expected to be below CoE over 2025 to 2028. The stock trades at a 42% discount to its 2024 BV. We maintain our Accumulate rating and QR1.883 PT for the time being. While results were weak, investors are likely to appreciate the 33.3% YoY growth in DPS to QR0.10, which boosts the dividend yield to 4.9%. Highlights

- DHBK reported net profit of QR161.0mn in 4Q2024, growing by 12.9% YoY (-37.6% QoQ). Profitability fell below our estimate of QR212.7mn (variation of -24.3%).
- The board announced a DPS of QR0.10 for 2024 vs. QR0.075 in 2023, which is a positive; DPS beat our estimate of QR0.075. This corresponds to a DY of 4.9% and a payout of 48%.
- **Margins continued to compress YoY.** NIMs contracted by 48bps YoY (-6bps QoQ) to 2.00%. Net interest income declined by 11.2%/1.3% YoY/sequentially.
- **FY2024 CoR significantly improved YoY.** DHBK's FY2024 CoR improved from 145bps in FY2023 to 110bps (FY2022: 145bps). Net credit provisions declined by 3.8% YoY (-33.0% QoQ). When we factor in other impairments, net credit provisions & impairments increased by 66.8%/10.0% YoY/QoQ, which does not benefit the bottom-line.
- RoE remains weak and markedly below CoE. 2024 RoE came in at 6.1% vs. 5.6% in FY2023.
- **C/I ratio remains higher that its peers.** C/I ratio increased from 36.5% in 4Q2023 to 43.5% in 4Q2024 (38.0% in 3Q2024). C/I remains elevated due to weak revenue emanating from margin compression and investment losses, with opex increasing at the same time.
- Asset quality remains under pressure; NPLs continue to increase. DHBK's NPLs increased 0.6%/8.1% to QR4.92bn in 4Q2024 vs. 3Q2024/FY2023. The NPL ratio remained flat vs. the past 3 quarters of FY2024 (FY2023: 7.36%). On the other hand, the coverage ratio for Stage 3 loans increased sequentially to 75% vs. 67% in 3Q2024 (FY2023: 59%), which is a positive. Stage 2 loans contribute 29% to total loans (still remains on the high side), which remains a concern; coverage of Stage 2 loans is a low 7%.
- Net loans were sequentially flat, but up 5.1% YoY. Net loans exhibited flat performance QoQ (+5.1% YoY) at QR61.0bn in 4Q2024. On the other hand, deposits fell by 2.0% sequentially (-1.4% YoY) to QR50.9bn.
- De-risking the loan book along with optimization of RWAs is helping DHBK maintain its CET1 and Tier-1 positions. DHBK ended 4Q2024 with a CET1 ratio of 13.3% and a Tier-1 ratio of 18.4%.

Catalysts

 With the stock up over the last 12 months, future gains are incumbent on the management delivering on its growth objectives. Investors would need to see significant improvements in RoEs and NPLs for the stock to close the gap to its BV.

Recommendation, Valuation and Risks

Recommendation and valuation: We maintain our QR1.883 price target and our Accumulate rating. DHBK is trading at a 2024/25e P/B and P/E of 0.6x and 9.9/8.1x, respectively.
Risks: 1) Asset quality. 2) Execution risks remain for management's new strategy.

Key Financial Data and Estimates

| | 2022 | 2023 | 2024 | 2025e |
|--------------------|-------|-------|-------|-------|
| EPS (QR) | 0.179 | 0.181 | 0.206 | 0.251 |
| Growth | 0.7 | 0.7 | 14.3 | 21.4 |
| P/E (x) | 11.3 | 11.3 | 9.9 | 8.1 |
| BVPS (QR) | 3.25 | 3.37 | 3.49 | 3.64 |
| P/B (x) | 0.6 | 0.6 | 0.6 | 0.6 |
| RoE (%) | 5.4 | 5.6 | 6.1 | 7.2 |
| DPS (QR) | 0.075 | 0.075 | 0.100 | 0.100 |
| Dividend Yield (%) | 3.7 | 3.7 | 4.9 | 4.9 |

Source: Company data, QNB FS Research

Key Data

| Current Market Price (QR) | 2.036 |
|---------------------------|--------------------|
| Dividend Yield (%) | 4.9 |
| Bloomberg Ticker | DHBK QD |
| ADR/GDR Ticker | N/A |
| Reuters Ticker | DOBK.QA |
| ISIN | QA0006929770 |
| Sector* | Banks & Fin. Svcs. |
| 52wk High/52wk Low | 2.080/1.333 |
| 3-m Average Volume (mn) | 4.4 |
| Mkt. Cap. (\$ bn/QR bn) | 1.7/6.3 |
| Shares Outstanding (mn) | 3,100.47 |
| FO Limit* (%) | 100.0 |
| Current FO* (%) | 15.5 |
| 1-Year Total Return (%) | +27.3 |
| Fiscal Year End | December 31 |

Source: Bloomberg (as of January 19, 2025), *Qatar Exchange (as of January 19, 2025); Note: FO is foreign institutional ownership

Shahan Keushgerian

+974 4476 6509 shahan.keushgerian@qnbfs.com.qa

Saugata Sarkar, CFA, CAIA +974 4476 6534

saugata.sarkar@qnbfs.com.qa

Detailed Financial Statements

| Income Statement (In QR mn) | 2022 | 2023 | 2024 | 2025e |
|-----------------------------------|---------|-------|---------|---------|
| Net Interest Income | 2,322 | 2,148 | 1,992 | 2,212 |
| Fees & Commissions | 371 | 376 | 402 | 426 |
| FX Income | 153 | 105 | 140 | 146 |
| Other Income | 63 | 39 | 122 | 122 |
| Non-Interest Income | 587 | 520 | 663 | 695 |
| Total Revenue | 2,909 | 2,668 | 2,655 | 2,907 |
| Operating Expenses | (894) | (946) | (1,010) | (1,068) |
| Net Operating Income | 2,015 | 1,722 | 1,645 | 1,839 |
| Net Provisions | (1,201) | (857) | (787) | (789) |
| Net Profit Before Tax | 814 | 865 | 858 | 1,050 |
| Tax | (48) | (95) | (7) | (58) |
| Net Profit (Reported/Headline) | 765 | 769 | 851 | 992 |
| Interest on Tier-1 Note | (190) | (190) | (190) | (190) |
| Social & Sports Contribution Fund | (19) | (19) | (21) | (25) |
| Attributable Net Profit | 556 | 560 | 640 | 777 |
| EPS | 0.179 | 0.181 | 0.206 | 0.251 |

Source: Company data, QNB FS Research

| Balance Sheet (In QR mn) | 2022 | 2023 | 2024 | 2025e |
|--|--------|---------|---------|---------|
| Cash & Balances with Central Bank | 3,668 | 4,842 | 5,888 | 3,972 |
| Interbank Loans | 8,651 | 5,497 | 6,843 | 5,802 |
| Net Investments | 24,964 | 30,386 | 34,205 | 39,107 |
| NetLoans | 58,079 | 58,010 | 60,984 | 64,462 |
| Other Assets | 1,618 | 1,844 | 1,798 | 1,623 |
| Net PP&E | 665 | 619 | 530 | 586 |
| Total Assets | 97,645 | 101,198 | 110,247 | 115,551 |
| Liabilities | | | | |
| Interbank Deposits | 19,239 | 23,908 | 30,651 | 30,765 |
| Customer Deposits | 50,130 | 51,573 | 50,852 | 54,411 |
| Term Loans | 11,408 | 8,517 | 11,229 | 12,913 |
| Other Liabilities | 2,790 | 2,756 | 2,697 | 2,176 |
| Tier-1 Perpetual Notes | 4,000 | 4,000 | 4,000 | 4,000 |
| Total Liabilities | 87,566 | 90,754 | 99,429 | 104,266 |
| Total Shareholders' Equity | 10,079 | 10,444 | 10,818 | 11,285 |
| Total Liabilities & Shareholders' Equity | 97,645 | 101,198 | 110,247 | 115,551 |
| | | | | |
| Risk Weighted Assets | 73,175 | 78,094 | 78,168 | 86,201 |
| IEAs | 89,136 | 92,633 | 98,306 | 106,185 |
| IBLs | 71,990 | 72,806 | 92,645 | 88,532 |
| Tangible BV/share | 3.25 | 3.37 | 3.49 | 3.64 |

Source: Company data, QNB FS Research

| Ratios/Financial Indicators | 2022 | 2023 | 2024 | 2025e |
|--|--------------|--------------|--------------|--------------|
| Profitability (%) | | | | |
| RoE (Attributable) | 5.4 | 5.6 | 6.1 | 7.2 |
| RoAA (Attributable) | 0.8 | 0.8 | 0.8 | 0.9 |
| RoRWA (Attributable) | 0.8 | 0.7 | 0.8 | 0.9 |
| NIM (% of IEAs) | 2.57 | 2.36 | 2.15 | 2.16 |
| NIM (% of RWAs) | 3.20 | 2.84 | 2.55 | 2.69 |
| NIM (% of AAs) | 2.34 | 2.16 | 1.94 | 1.96 |
| Spread | 2.1 | 1.4 | 1.4 | 1.5 |
| Efficiency (%) | | | | |
| Cost-to-Income (Headline) | 30.7 | 33.4 | 38.0 | 36.7 |
| Cost-to-Income (Core) | 31.0 | 35.7 | 39.5 | 38.1 |
| Liquidity (%) | 0110 | | 0010 | 0011 |
| LDR (stable sources of funds) | 94 | 97 | 98 | 96 |
| Loans/Assets | 59.5 | 57.3 | 55.3 | 55.8 |
| Cash & Interbank Loans-to-Total Assets | 12.6 | 10.2 | 11.5 | 8.5 |
| Deposits to Assets | 51.3 | 51.0 | 46.1 | 47.1 |
| Wholesale Funding to Loans | 52.8 | 55.9 | 68.7 | 67.8 |
| IEAs to IBLs | 1.2 | 1.3 | 1.1 | 1.2 |
| Asset Quality (%) | 1.4 | 1.5 | 1,1 | 1.2 |
| NPL Ratio | 6.43 | 7.36 | 7.43 | 6.53 |
| NPL to Shareholders' Equity | 39.3 | 43.6 | 45.5 | 41.0 |
| NPL to Tier 1 Capital | 40.6 | 44.9 | 45.5 | 42.5 |
| Coverage Ratio | 87.0 | 83.2 | 106.9 | 137.3 |
| ALL/Average Loans | 5.4 | 6.1 | 8.2 | 9.3 |
| - | | | | |
| Cost of Risk (%) | 153 | 145 | 110 | 113 |
| Capitalization (%) | 100 | 17.0 | 1 7 7 | 10.0 |
| CET1 Ratio | 13.3 | 13.0 | 13.3 | 12.6 |
| Tier-1 Ratio CAR | 18.8 19.9 | 18.1 19.2 | 18.4 19.6 | 17.3 18.4 |
| Tier-1 Leverage (x) | 19.9 | 19.2 | 13.1 | 12.9 |
| Growth (%) | 14.1 | 14.0 | 15.1 | 12.5 |
| Net Interest Income | -10.2 | -7.5 | -7.3 | 11.0 |
| Non-Interest Income | 12.4 | 16.2 | -2.7 | 4.8 |
| Total Revenue | -6.4 | -2.7 | -6.2 | 9.5 |
| Opex | 2.1 | 5.8 | 6.8 | 5.7 |
| Net Operating Income | -9.7 | -6.5 | -12.7 | 11.8 |
| Net Income (Headline/Reported) | 8.8 | 0.5 | 10.7 | 16.5 |
| Net Income (Attributable) | 13.6 | 0.7 | 14.3 | 21.4 |
| Loans | -7.3 | -0.1 | 5.1 | 5.7 |
| Deposits | -0.4 | 2.9 | -1.4 | 7.0 |
| Assets | -3.4 | 3.6 | 8.9 | 4.8 |
| RWAs | 1.8 | 6.7 | 0.1 | 10.3 |
| | | | | |

Source: Company data, QNB FS Research

| Recommendations Based on the range for the upside / downside offered by the 12- month target price of a stock versus the current market price | | Risk Ratings Reflecting historic and expected price volatility versus the local market average and qualitative risk analysis of fundamentals | | |
|--|----------------------|---|-----------------------------------|--|
| OUTPERFORM | Greater than +20% | R-1 | Significantly lower than average | |
| ACCUMULATE | Between +10% to +20% | R-2 | Lower than average | |
| MARKET PERFORM | Between -10% to +10% | R-3 | Medium / In-line with the average | |
| REDUCE | Between -10% to -20% | R-4 | Above average | |
| UNDERPERFORM | Lower than -20% | R-5 | Significantly above average | |

Contacts

QNB Financial Services Co. W.L.L. Contact Center: (+974) 4476 6666 info@qnbfs.com.qa Doha, Qatar

Saugata Sarkar, CFA, CAIA Head of Research saugata.sarkar@qnbfs.com.qa

Shahan Keushgerian Senior Research Analyst shahan.keushgerian@qnbfs.com.qa

Phibion Makuwerere, CFA Senior Research Analyst phibion.makuwerere@qnbfs.com.qa

Disclaimer and Copyright Notice: This publication has been prepared by QNB Financial Services Co. WLL ("QNB FS") a wholly-owned subsidiary of Qatar National Bank Q.P.S.C. ("QNB"). QNB FS is regulated by the Qatar Financial Markets Authority and the Qatar Exchange QNB is regulated by the Qatar Central Bank. This publication expresses the views and opinions of QNB FS at a given time only. It is not an offer, promotion or recommendation to buy or sell securities or other investments, nor is it intended to constitute legal, tax, accounting, or financial advice. QNB FS accepts no liability whatsoever for any direct or indirect losses arising from use of this report. Any investment decision should depend on the individual circumstances of the investor and be based on specifically engaged investment advice. We therefore strongly advise potential investors to seek independent professional advice before making any investment decision. Although the information in this report has been obtained from sources that QNB FS believes to be reliable, we have not independently verified such information and it may not be accurate or complete. QNB FS does not make any representations or warranties as to the accuracy and completeness of the information it may contain, and declines any liability in that respect. For reports dealing with Technical Analysis, expressed opinions and/or recommendations may be different or contrary to the opinions/recommendations of QNB FS Fundamental Research as a result of depending solely on the historical technical data (price and volume). QNB FS reserves the right to amend the views and opinions expressed in this publication at any time. It may also express viewpoints or make investment decisions that differ significantly from, or even contradict, the views and opinions included in this report. This report may not be reproduced in whole or in part without permission from QNB FS

COPYRIGHT: No part of this document may be reproduced without the explicit written permission of QNB FS.