DHBK Alert – 4Q2017 Earnings In-Line with Historical Trends; DPS Uped to QR3.00

•4Q2017 earnings in-line with historical trends as the bank books the majority of provisions in 4Q. Doha Bank (DHBK) reported a net income of QR61.4mn vs. our estimate of QR72.2mn and BBG consensus of QR181.5mn. Net income sequentially dropped by 81.6% (+76.7% YoY) due provisions & impairments surging to QR400.3mn vs. 125.8mn in 3Q2017. YoY increase in the bottom-line (base effect) was a result of net interest income and drop in opex.

•Provisions remain elevated; IFRS 9 to weigh in. DHBK reported provisions & impairments of QR734.6mn in FY2017 vs. QR619.7mn in 2016. Moreover CoR jumped to 95bps vs. 81bps in 2016 (54bps in 2015). Based on the bank's financials, management is forecasting Expected Credit Losses (ECLs) of QR1.7bn which would be charged against risk reserve/equity. This charge could deplete Doha Bank's risk reserves and affect the Tier 1 ratio. This is still a preliminary estimate by management.

•DHBK upped its DPS. The bank announced DPS of QR3.0 vs. adjusted (rights issue) DPS of QR2.50 in 2016 which translates into a yield of 10%.

•Spreads and margins widened, which is a positive. Net interest income increased by 8.2% QoQ (+17.2% YoY) to QR604.3mn. DHBK's net interest margin expanded by 21bps and 27bps QoQ and YoY to 2.86%, respectively. The widening of the spread sequentially was due to yield on assets gaining by 28bps, while cost of funds increasing by only ~7bps. On a YoY basis the improvement in the NIM was a result of yields expanding by 52bps vs. +28bps for cost of funds.

•Asset quality remains under pressure. DHBK's asset quality worsened with the bank's NPLs gaining by 12.2% YoY to QR2.0bn. Moreover, The NPL ratio moved to 3.61% from 3.26% in 3Q2017 (3.27% 2016). The coverage ratio increased to 125% vs. 121% in 3Q2017 (120% in 2016).

•Deposits from the public sector led to a significant improvement in the LDR. Deposits expanded by 13.2% QoQ (6.7% YoY) to QR59.5bn led by the public sector (+38.8% YoY). The public sector drove the growth as retail and corporate deposits dropped b y 12.1% and 14.1% YoY, respectively. Loans inched up by 1.4% QoQ (+1.0% YoY) to QR59.8bn. Hence, the LDR to 101% vs. 112% in 3Q2017 (106% in 4Q2016).

•Recommendation and valuation: DHBK trades at a P/E and P/TB of 10.7x and 0.9x on our 2018 estimates, respectively.



Recommendations Based on the range for the upside / downside offered by the 12- month target price of a stock versus the current market price		Risk Ratings Reflecting historic and expected price volatility versus the local market average and qualitative risk analysis of fundamentals	
OUTPERFORM	Greater than +20%	R-1	Significantly lower than average
ACCUMULATE	Between +10% to +20%	R-2	Lower than average
MARKET PERFORM	Between -10% to +10%	R-3	Medium / In-line with the average
REDUCE	Between -10% to -20%	R-4	Above average
UNDERPERFORM	Lower than -20%	R-5	Significantly above average

Saugata Sarkar, CFA, CAIA Head of Research +974 4476 6534 saugata.sarkar@qnbfs.com.qa Zaid Al Nafoosi, CMT, CFTe Senior Research Analyst +974 4476 6535 zaid.alnafoosi@qnbfs.com.qa Shahan Keushgerian Senior Research Analyst +974 4476 6509 shahan.keushgerian@gnbfs.com.ga

Mohamed Abo Daff Senior Research Analyst +974 4476 6589 mohd.abodaff@gnbfs.com.ga

DISCLAIMER: This publication has been prepared by QNB Financial Services Co. WLL ("QNBFS") a wholly-owned subsidiary of Qatar National Bank Q.P.S.C. ("QNB"). QNBFS is regulated by the Qatar Financial Markets Authority and the Qatar Exchange; QNB is regulated by the Qatar Central Bank. This publication expresses the views and opinions of QNBFS at a given time only. It is not an offer, promotion or recommendation to buy or sell securities or other investments, nor is it intended to constitute legal, tax, accounting, or financial advice. We therefore strongly advise potential investors to seek independent professional advice before making any investment decision. Although the information in this report has been obtained from sources that QNBFS believes to be reliable, we have not independently verified such information and it may not be accurate or complete. While this publication has been prepared with the utmost degree of care by our analysts, QNBFS does not make any representations or warranties as to the accuracy and completeness of the information it may contain, and declines any liability in that respect. QNBFS reserves the right to amend the views and opinions expressed in this publication at any time. It may also express viewpoints or make investment decisions that differ significantly from, or even contradict, the views and opinions included in this report.

COPYRIGHT: No part of this document may be reproduced without the explicit written permission of QNBFS.

