

## Earnings Alert Tuesday, 23 April 2024

# الخدمات المالية Financial Services

### Dukhan Bank (DUBK)

Recommendation	Market Perform	<b>Risk Rating</b>	R-3	
Share Price	QR3.900	<b>Target Price</b>	QR3.810	
Implied Upside/(Downside)	(2.3%)			
102024 In Line, NIM Expansion Aided Pottom line, Market Porform				

1Q2024 In-Line; NIM Expansion Aided Bottom-line; Market Perform

**DUBK's 1Q2024 comes in-line with our estimates.** Dukhan Bank (DUBK) reported a net profit of QR423.0mn in 1Q2024, in-line with our estimate of QR428.0mn (variation of -1.2%). Overall, the results were broadly in-line with our model. The bottom-line increased by 2.2%/117.2% YoY/QoQ. Key takeaways from 1Q figures is margin expansion offset muted non-funded income (fees and f/x income were weak). **The sequential surge in the bottom-line was due to an 85.5% drop in provisions & impairments while net operating income only grew by 1.8%.** 

#### Highlights

- Revenue increased by 3.7% YoY (-5.9% QoQ) as a result of margin expansion, while non-funded income was muted. Net interest & investment income increased by 20.0% YoY to QR577.3mn. On the other hand, non-funded-income dropped by 48.3% due to muted fees and f/x income. Opex increased by 4.2% YoY, resulting in net operating income increasing by 3.6% to QR460.1mn. The surge in earnings sequentially was due to a large drop in net credit provisions and impairments.
- **Tangible RoE remained flat.** DUBK generated a flat RoE (annualized) of 14.0% in 1Q2024, which is still positive vis-à-vis its cost of equity.
- NIMs expanded YoY in 1Q2024 as DUBK shed high interest-bearing deposits. NIMs expanded by 14bps to ~2.11% YoY. The growth in yields was larger than the CoFs. On the other hand, NIMs compressed sequentially by 22bps.
- Non-funded income was weak vs. 1Q2023, but positive sequentially. Non-funded income dropped by 48.3% YoY due to fees (-17.3%), f/x income (-42.2%) and other income (-92.2%). Sequentially, non-funded income increased by 28.5% mainly due to a 55.5% increase in fees and profit from associates (vs. a loss from associates in 4Q2023).
- Loans increased sequentially, driven by the public and retail segments. Net loans expanded by 4.2% sequentially to QR80.9bn. The support in loans was driven by the public sector (+4.7% YTD) and retail (+10.3% YTD); other segments also contributed positively to overall loan growth. Moreover, deposits inched up by 0.7% QoQ to QR78.5bn in 1Q2024.
- NPL ratio in 1Q2024 slightly improved sequentially, resulting in negative NPL formation. The bank's NPLs receded sequentially by 1.3%, while the NPL ratio declined from 5.38% in FY2023 to 5.10% in 1Q2024. However, it should be noted that a decent chunk of the NPLs are legacy in nature. Coverage of Stage 3 loans remained flattish at 71% at the end of 1Q2024.
- **CoR (annualized) was negligible in 1Q2024.** DUBK booked net credit provisions of QR24.7mn vs. QR7.4mn in 1Q2023 (4Q2023: QR252.8mn). DUBK booked gross provisions of QR49.8mn vs. recoveries of QR25.1mn, netting out 50% of gross provisions. This resulted in a CoR of 12bps
- The bank's efficiency ratio remained flat YoY but improved sequentially. DUBK's C/I ratio remained flat 29.8% as revenue and opex moved in lock step. Sequentially, C/I ratio improved 35.0% in 4Q2023 as a result of a 20.1% drop in opex.
- **DUBK maintains healthy capitalization levels.** Management has managed its CET1/Tier-1 position in a steady manner. The bank ended 1Q2024 with CET1/Tier-1 ratios of 14.9%/17.2%.

#### Recommendation, Valuation and Risks

- Recommendation and valuation: *We maintain our Price Target of QR3.810 and our Market Perform rating.* DUBK is trading at a 2024e P/TB and P/E of 1.6x and 15.2x, respectively.
- Risks: 1) Geo-political factors and 2) Unexpected asset quality deterioration.

#### Key Financial Data and Estimates

2023	2024e	2025e	2026e
0.229	0.257	0.290	0.328
1.4	12.4	12.6	13.1
17.0	15.2	13.5	11.9
2.3	2.4	2.6	2.7
1.7	1.6	1.5	1.4
10.3	11.2	12.0	12.9
0.160	0.180	0.190	0.200
4.1	4.6	4.9	5.1
	0.229 1.4 17.0 2.3 1.7 10.3 0.160	0.229 0.257   1.4 12.4   17.0 15.2   2.3 2.4   1.7 1.6   10.3 11.2   0.160 0.180	0.229 0.257 0.290   1.4 12.4 12.6   17.0 15.2 13.5   2.3 2.4 2.6   1.7 1.6 1.5   10.3 11.2 12.0   0.160 0.180 0.190

Source: QNB FS Research, Company data; EPS is based on current shares outstanding excluding treasury shares

#### Key Data

Current Market Price (QR)	3.900	
Dividend Yield (%)	4.1	
Bloomberg Ticker	DUBK QD	
ADR/GDR Ticker	N/A	
Reuters Ticker	DUBK.QA	
ISIN	QA000B982PM1	
Sector	Banks	
52wk High/52wk Low (QR)	4.35/3.17	
3-Month Average Volume (mn)	11.6	
Mkt. Cap. (\$ bn/QR bn)	5.6/20.4	
Shares Outstanding (mn)	5,234.1	
FOL Limit (%)	49.0	
Current Institutional FO* (%)	5.6	
12-Month Total Return (%)	+25.5	
Fiscal Year End	December 31	

*Source:* Bloomberg (as of April 22, 2024), \*QSE (as of April 22, 2024); Note: FO is foreign institutional ownership

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<b>Recommendations</b> Based on the range for the upside / downside offered by the 12- month target price of a stock versus the current market price		<b>Risk Ratings</b> Reflecting historic and expected price volatility versus the local market average and qualitative risk analysis of fundamentals		
OUTPERFORM	Greater than +20%	R-1	Significantly lower than average	
ACCUMULATE	Between +10% to +20%	R-2	Lower than average	
MARKET PERFORM	Between -10% to +10%	R-3	Medium / In-line with the average	
REDUCE	Between -10% to -20%	R-4	Above average	
UNDERPERFORM	Lower than -20%	R-5	Significantly above average	

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