



Earnings Flash Note

Baladna

1Q 2024

Baladna (BLDN)

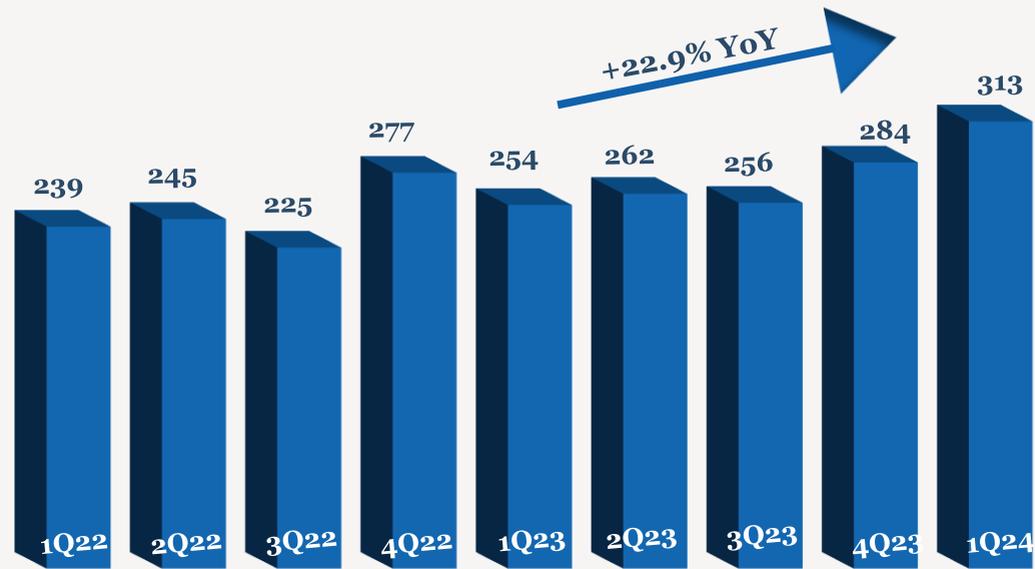
- > Net profit in 1Q2024 increased by 141.0% YoY to QR48mn (+7.1% QoQ) primarily due to higher revenue and higher fair value gain on financial investments.
- > Revenue increased by 22.9% YoY to QR313mn (+10.1% QoQ) in 1Q2024.
- > Gross profit rose by 43.0% YoY to QR72mn (+47.6% QoQ) and the corresponding margin came at 22.9% (+3.2ppts YoY; +5.8ppts QoQ) in 1Q2024.
- > Operating profit grew by 37.9% to QR57mn (+84.9% QoQ) while the corresponding margin improved by 2.0ppts YoY to 18.2% (+7.4ppts QoQ) in 1Q2024.
- > For 1Q2024, EPS came at QR0.025 vs. QR0.011 in 1Q2023.
- > As of 24th April 2024, the stock has increased 10.4% YTD, outperforming the QSE index, which was down by 10.8% YTD.
- > The stock is currently trading at a TTM P/E multiple of 18.7x, lower than its 2Y historical average of 27.9x. For now, we maintain our PT of QR1.77/share and outperform rating.

1Q 2024 Earnings Performance

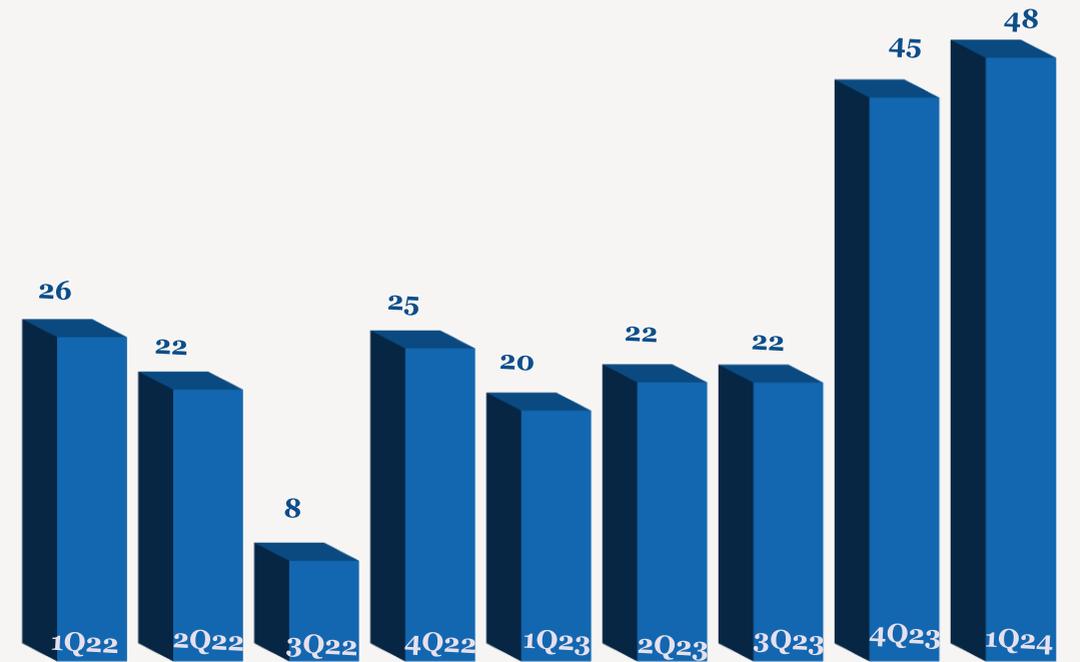
	1Q2024	1Q2023	YoY	4Q2023	QoQ
Revenue	313	254	22.9%	284	10.1%
Gross Profit	72	50	43.0%	49	47.6%
Gross Margin %	22.9%	19.7%		17.1%	
Operating Profit	57	41	37.9%	31	84.9%
Operating Margin %	18.2%	16.3%		10.9%	
Net Profit to Equity	48	20	141.0%	45	7.1%
Net Margin %	15.4%	7.9%		15.9%	
EPS (QR)	0.025	0.011	141.0%	0.024	7.1%

Note: Values are expressed in QR'mn unless explicitly stated

Quarterly Sales Trend (QRmn)



Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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