



Earnings Flash Note
Dlala Brokerage and Investment Holding Company
1Q 2024



Dlala Brokerage and Investment Holding Company (DBIS)

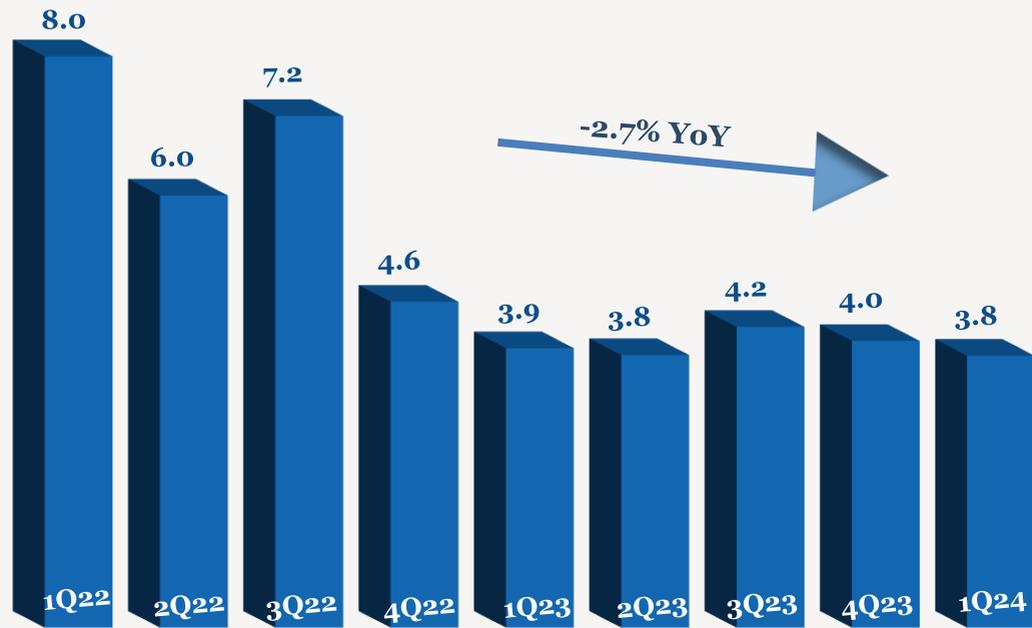
- > Net loss came to QR5.0mn in 1Q2024 compared to net loss of QR2.4mn in 1Q2023 and a net profit of QR6.7mn in 4Q2023, driven by net fair value loss on investment securities at FVTPL of QR6.5mn.
- > Brokerage Commission Income decreased by 2.7% YoY (-5.1% QoQ) to QR3.8mn in 1Q2024.
- > Gross profit decreased by 18.3% YoY to QR2.0mn (-10.3% QoQ) while the corresponding margin declined by 9.9ppts YoY (-3.0ppts QoQ) to 51.8% in 1Q2024.
- > For 1Q2024, net operating income was QR0.4mn (-91.0% YoY, -96.0% QoQ).
- > For 1Q2024, Loss per share came in at QR0.026 vs loss per share of 0.012 in 1Q2023.
- > As of 30th April 2024, the stock has decreased 2.7% YTD, outperforming the QSE index, which was down by 10.2% YTD.

1Q 2024 Earnings Performance

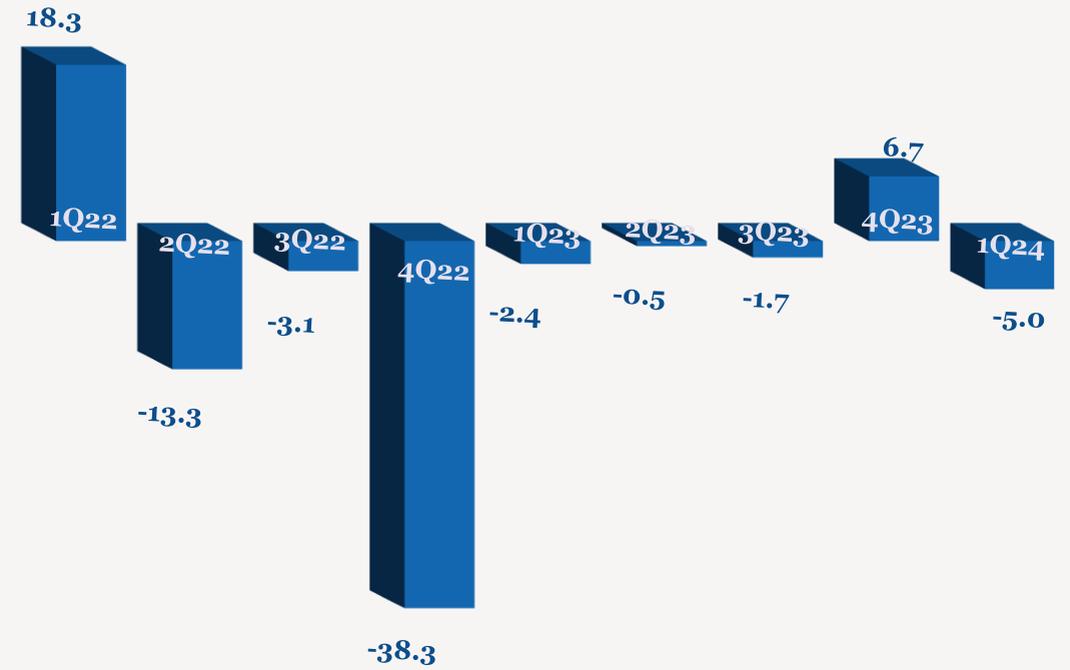
	1Q2024	1Q2023	YoY	4Q2023	QoQ
Brokerage Commission Income	3.8	3.9	-2.7%	4.0	-5.1%
Gross Profit	2.0	2.4	-18.3%	2.2	-10.3%
Gross Margin %	51.8%	61.8%		54.8%	
Net operating income	0.4	4.7	-91.0%	10.7	-96.0%
Net Profit to Equity	-5.0	-2.4	NM	6.7	NM
Net Margin %	NM	NM		167.0%	
EPS (QR)	-0.026	-0.012	NM	0.035	NM

Note: Values are expressed in QR'mn unless explicitly stated

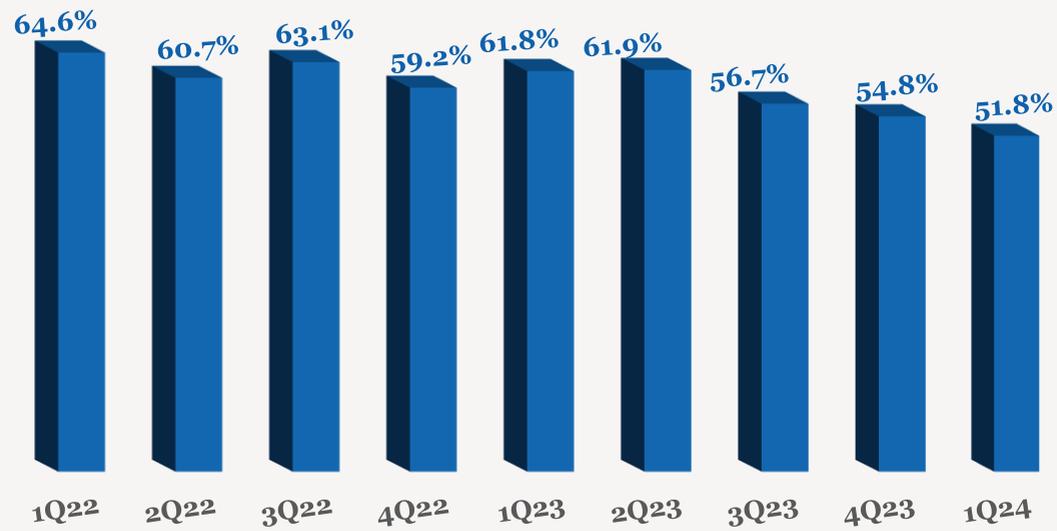
Quarterly Brokerage Commission Income Trend (QRmn)



Quarterly Earnings Trend (QRmn)

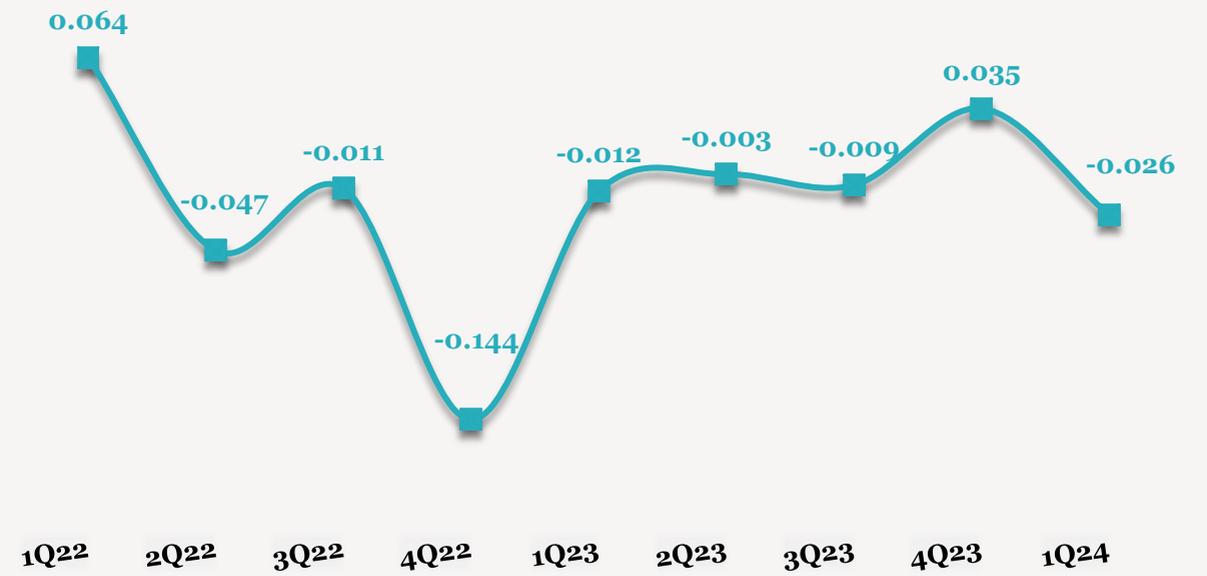


Quarterly Margin Trend



■ Gross Margin (%)

EPS (QR) Trend



■ EPS

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