



Earnings Flash Note
Industries Qatar
1Q 2024



Industries Qatar (IQCD)

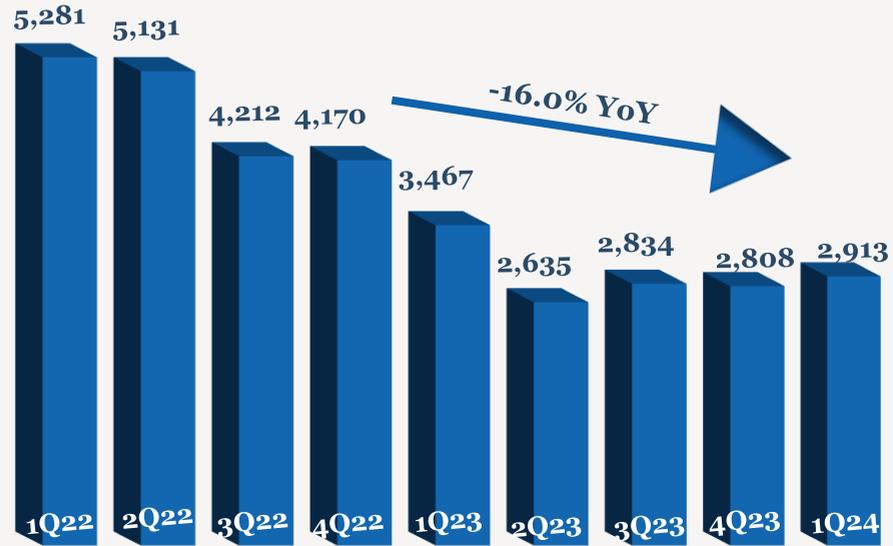
- > Net profit grew by 9.8% YoY to QR1,281mn (-10.3% QoQ) in 1Q2024 primarily due to a decrease in cost of sales (-24.8% YoY, -4.0% QoQ).
- > Revenue fell by 16.0% YoY to QR2,913mn (+3.7% QoQ) in 1Q2024.
- > Gross profit increased by 18.0% YoY to QR841mn (+29.3% QoQ) while gross margin came in at 28.9% (+8.3ppts YoY; +5.7ppts QoQ) in 1Q2024.
- > Operating profit rose 26.3% YoY (+65.5% QoQ) to QR672mn in 1Q2024 while the corresponding margin increased to 23.1% (+7.7ppts YoY, +8.6ppts QoQ).
- > For 1Q2024, EPS came at QR0.212 vs. QR0.193 in 1Q2023.
- > As of 30th April 2024, the stock has decreased 6.3% YTD, outperforming the QSE index, which was down by 10.2% YTD.
- > The stock is currently trading at a TTM P/E multiple of 15.3x, higher than its 3Y historical average of 12.4x. For now, we maintain our PT of QR 14.0/share and our Accumulate rating.

1Q 2024 Earnings Performance

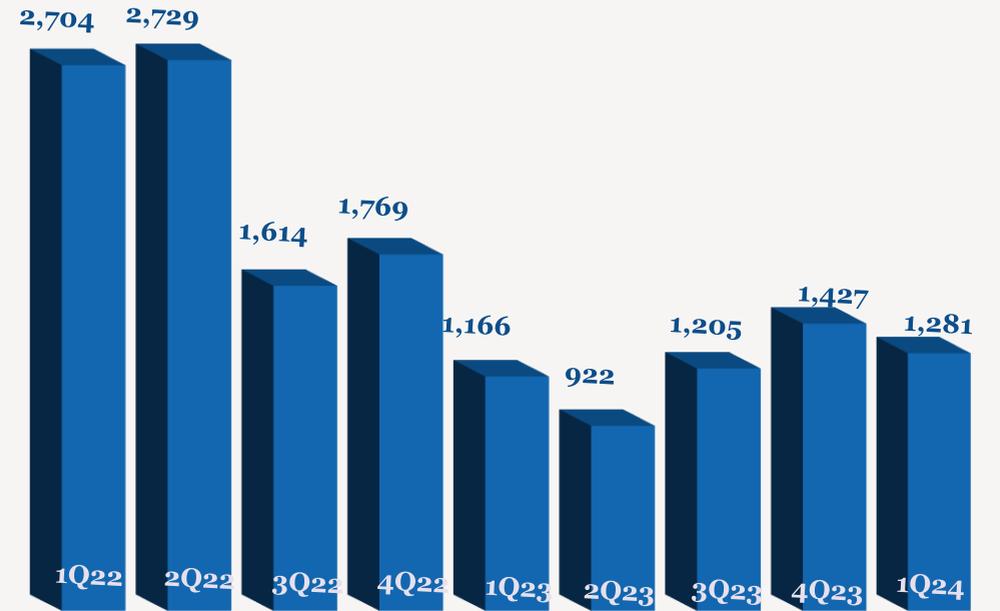
	1Q2024	1Q2023	YoY	4Q2023	QoQ
Revenue	2,913	3,467	-16.0%	2,808	3.7%
Gross Profit	841	713	18.0%	650	29.3%
Gross Margin %	28.9%	20.6%		23.2%	
Operating Profit	672	532	26.3%	406	65.5%
Operating Margin %	23.1%	15.4%		14.5%	
Share of results of investments in associate & joint venture	430	447	-3.7%	658	-34.7%
Net Profit to Equity	1,281	1,166	9.8%	1,427	-10.3%
Net Margin %	44.0%	33.6%		50.8%	
EPS (QR)	0.212	0.193	9.8%	0.236	-10.3%

Note: Values are expressed in QR'mn unless explicitly stated

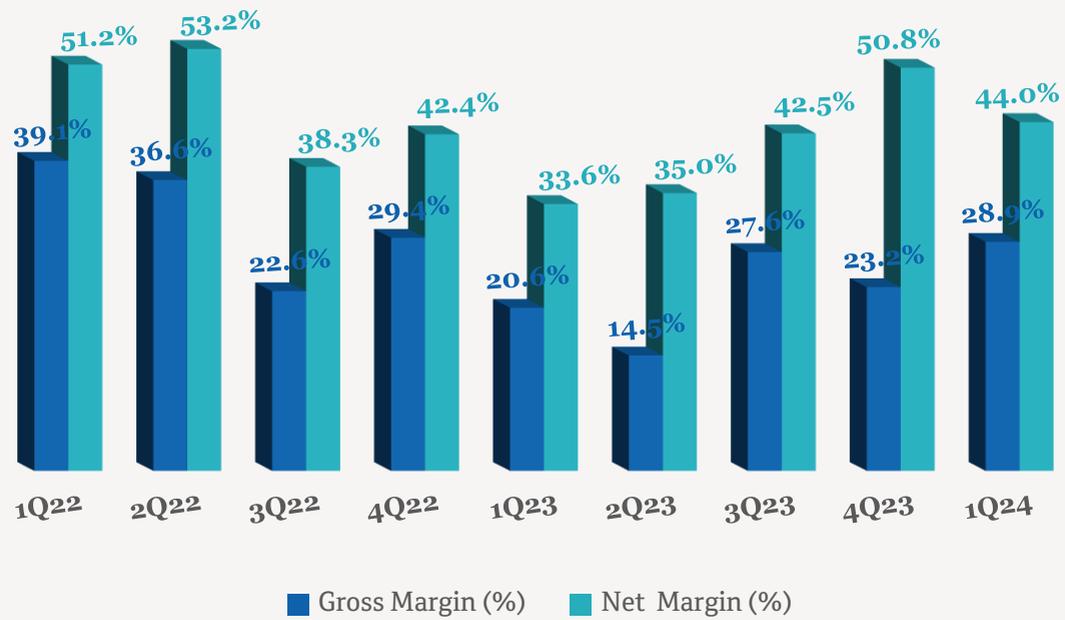
Quarterly Sales Trend (QRmn)



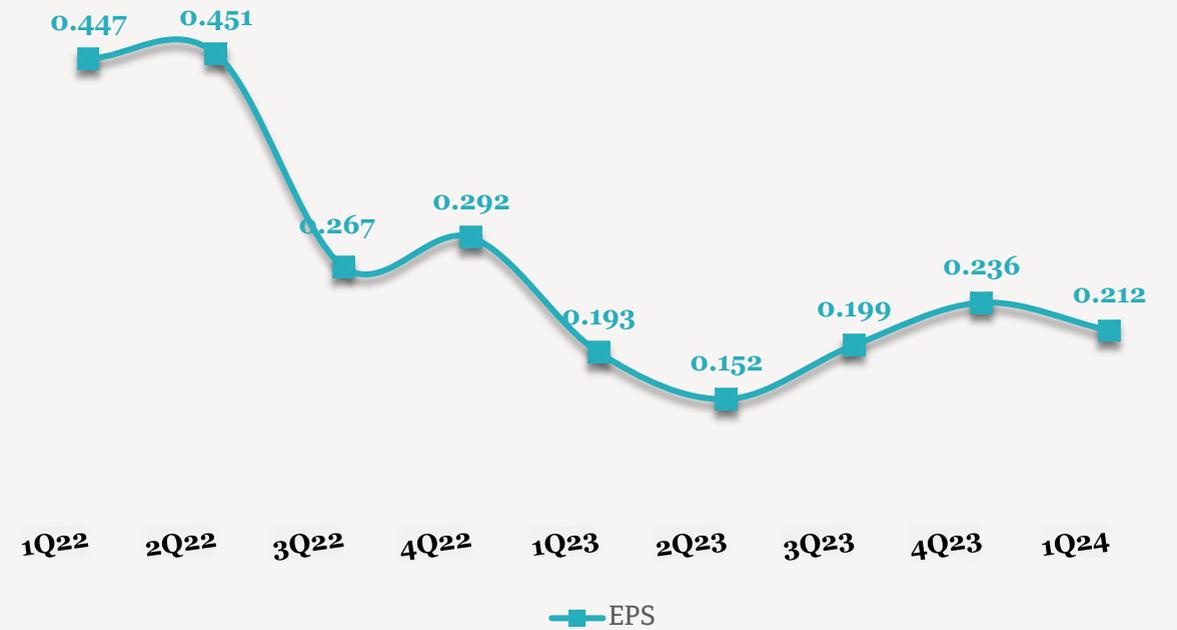
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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