



Earnings Flash Note
Mekdam Holding Group
2Q 2024/6M 2024



Mekdam Holding Group (MKDM)

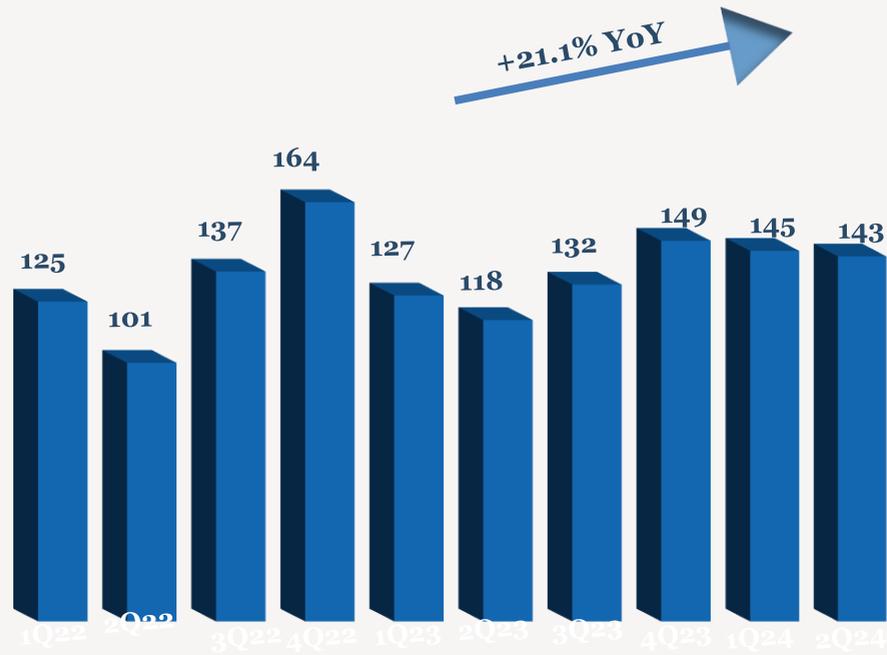
- > Net profit increased 15.9% YoY (-34.0% QoQ) to QR7mn in 2Q2024, driven by lower finance cost and higher revenue. For 6M2024, net profit rose 11.4% to QR17.0mn.
- > Revenue rose 21.1% YoY to QR143mn (-1.5% QoQ) in 2Q2024. For 6M2024 revenue grew by 17.2% to QR288mn.
- > Gross profit jumped 15.2% YoY to QR24mn (+5.8% QoQ) while the corresponding margin fell 0.9ppts YoY (+1.2ppts QoQ) to 17.0% in 2Q2024. For 6M2024, gross profit was up 10.0% to QR47mn.
- > Operating profit of QR8mn was down by 22.6% YoY (-28.9% QoQ) and the margin came at 5.7% (-3.2% YoY, -2.2ppts QoQ) in 2Q2024. For 6M2024, fell 14.1% to QR20mn.
- > For 2Q2024, EPS came at QR0.051 vs. QR0.062 in 2Q2023. For 6M2024, EPS came to QR0.129 vs. QR0.162 in 6M2023.
- > As of 25th July 2024, the stock has decreased 10.8% YTD, underperforming the QSE index, which was down by 6.8% YTD.
- > The stock is currently trading at a TTM P/E multiple of 12.2x, lower than its 2Y historical average of 14.3x.

2Q/6M 2024 Earnings Performance

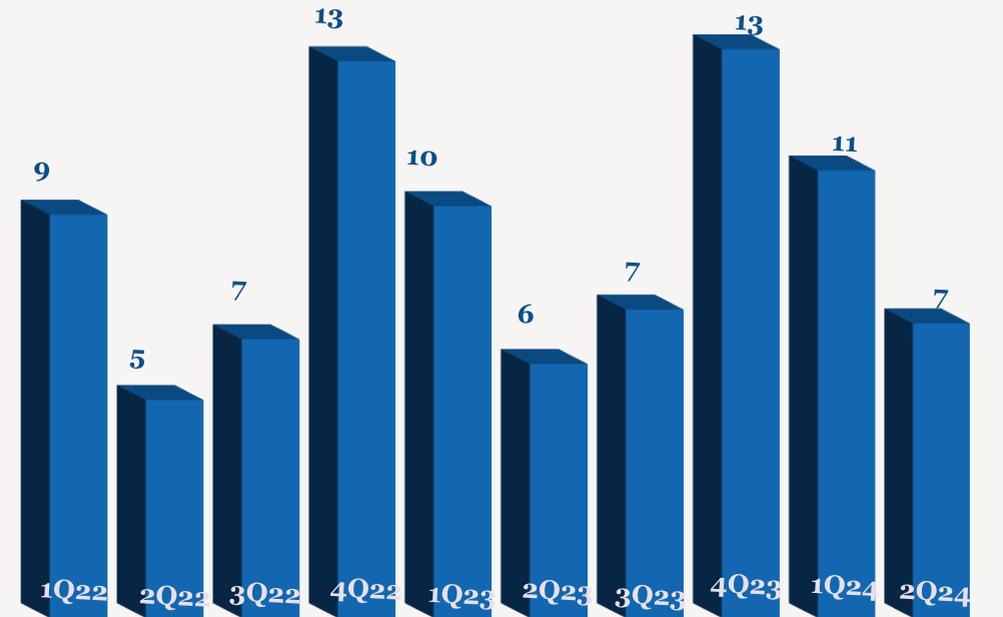
	2Q2024	2Q2023	YoY	1Q2024	QoQ	6M2024	6M2023	YoY
Revenue	143	118	21.1%	145	-1.5%	288	245	17.2%
Gross Profit	24	21	15.2%	23	5.8%	47	43	10.0%
Gross Margin %	17.0%	17.9%		15.8%		16.4%	17.5%	
Operating Profit	8	11	-22.6%	11	-28.9%	20	23	-14.1%
Operating Margin %	5.7%	9.0%		7.9%		6.8%	9.3%	
Net Profit to Equity	7	6	15.9%	11	-34.0%	17	16	11.4%
Net Margin %	4.9%	5.1%		7.3%		6.07%	6.38%	
EPS (QR)	0.051	0.062	-17.2%	0.078	-34.0%	0.129	0.162	-20.4%

Note: Values are expressed in QR'mn unless explicitly stated

Quarterly Sales Trend (QRmn)



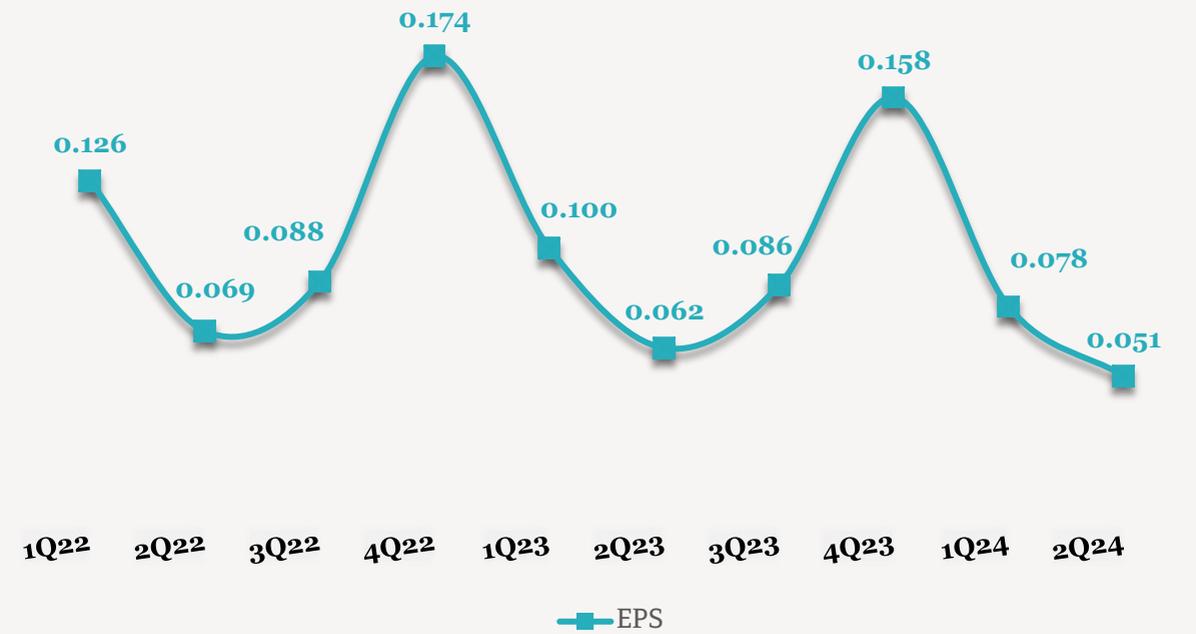
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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