



Earnings Flash Note
Mekdam Holding Group
3Q 2024/9M 2024



Mekdam Holding Group (MKDM)

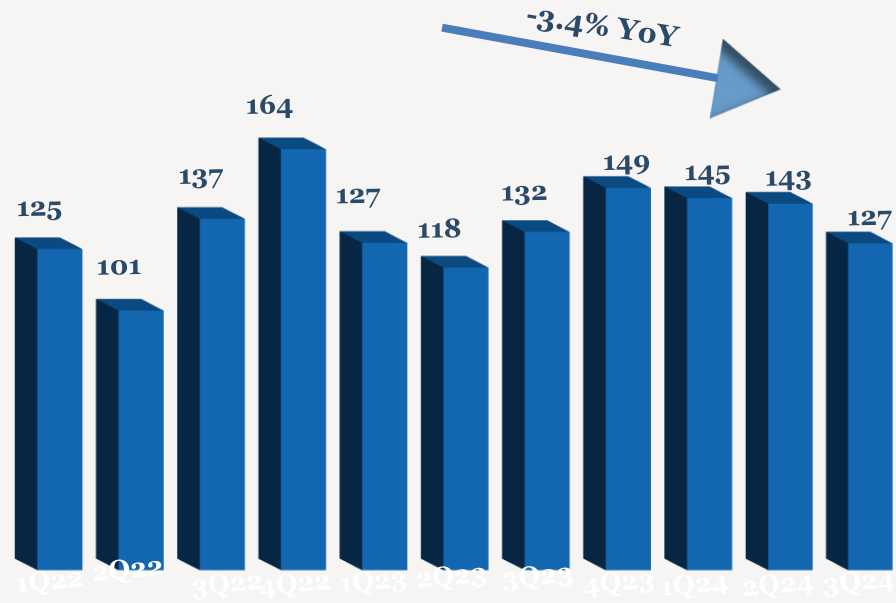
- > Net profit increased 13.7% YoY (+19.0% QoQ) to QR8mn in 3Q2024, driven by lower finance cost and cost of operations. For 9M2024, net profit rose 12.1% to QR26mn.
- > Revenue fell 3.4% YoY to QR127mn (-10.8% QoQ) in 3Q2024. For 9M2024 revenue grew by 10.0% to QR415mn.
- > Gross profit jumped 0.8% YoY to QR22mn (-11.2% QoQ) while the corresponding margin rose to 17.0% (+0.7ppts QoQ, -0.1% YoY) in 3Q2024. For 9M2024, gross profit was up 6.9% to QR69mn.
- > Operating profit of QR9mn was down by 1.5% YoY (+14.5% QoQ) and the margin came at 7.3% (+0.1% YoY, +1.6ppts QoQ) in 3Q2024. For 9M2024, fell 10.4% to QR29mn.
- > For 3Q2024, EPS came at QR0.061 vs. QR0.073 in 3Q2023. For 9M2024, EPS came to QR0.190 vs. QR0.231 in 9M2023.
- > As of 24th Oct 2024, the stock has decreased 10.4% YTD, underperforming the QSE Index, which was down by 4.0% YTD.
- > The stock is currently trading at a TTM P/E multiple of 12.7x, lower than its 2Y historical average of 13.6x.

3Q/9M 2024 Earnings Performance

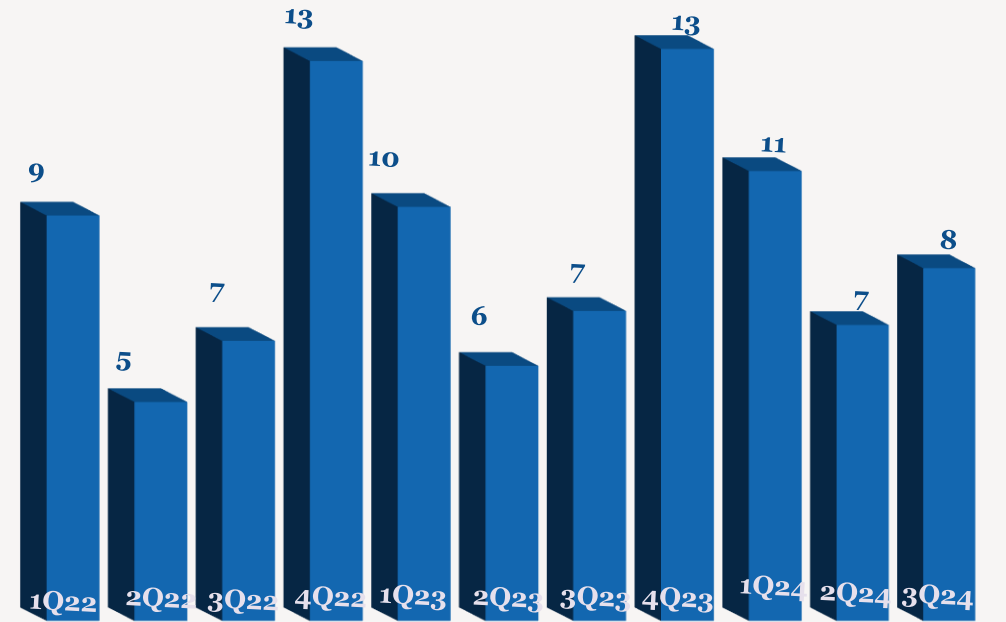
	3Q2024	3Q2023	YoY	2Q2024	QoQ	9M2024	9M2023	YoY
Revenue	127	132	-3.4%	143	-10.8%	415	377	10.0%
Gross Profit	22	21	0.8%	24	-11.2%	69	64	6.9%
Gross Margin %	17.0%	16.2%		17.0%		16.6%	17.1%	
Operating Profit	9	10	-1.5%	8	14.5%	29	32	-10.4%
Operating Margin %	7.3%	7.2%		5.7%		7.0%	8.6%	
Net Profit to Equity	8	7	13.7%	7	19.0%	26	23	12.1%
Net Margin %	6.5%	5.5%		4.9%		6.19%	6.08%	
EPS (QR)	0.061	0.073	-16.4%	0.051	19.0%	0.190	0.231	-17.7%

Note: Values are expressed in QR'mn unless explicitly stated

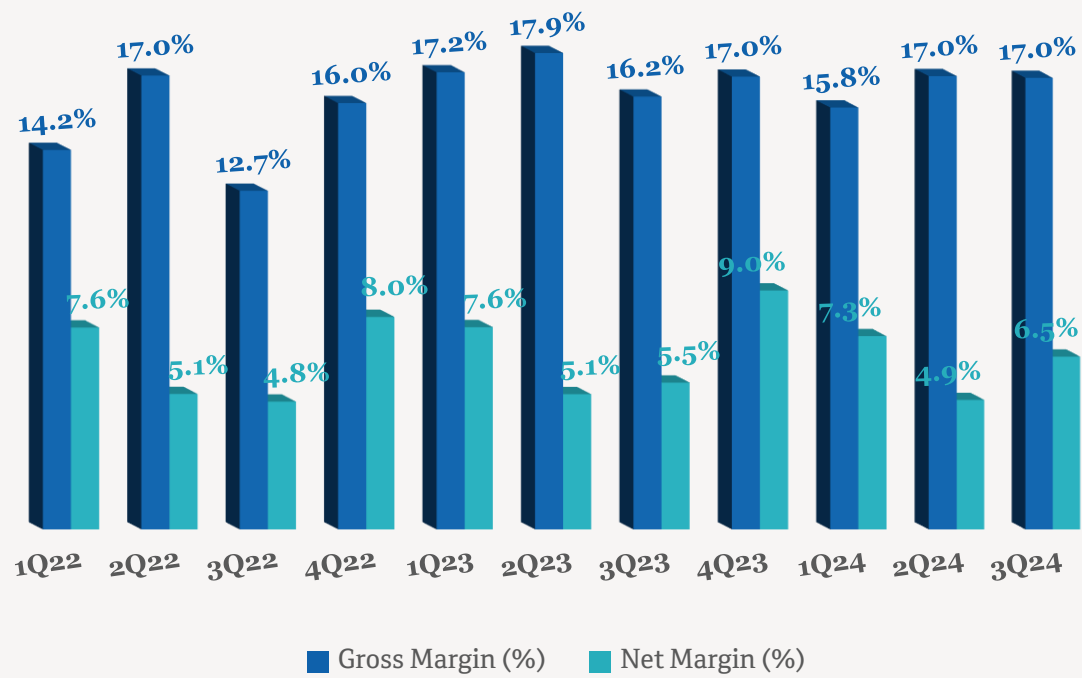
Quarterly Sales Trend (QRmn)



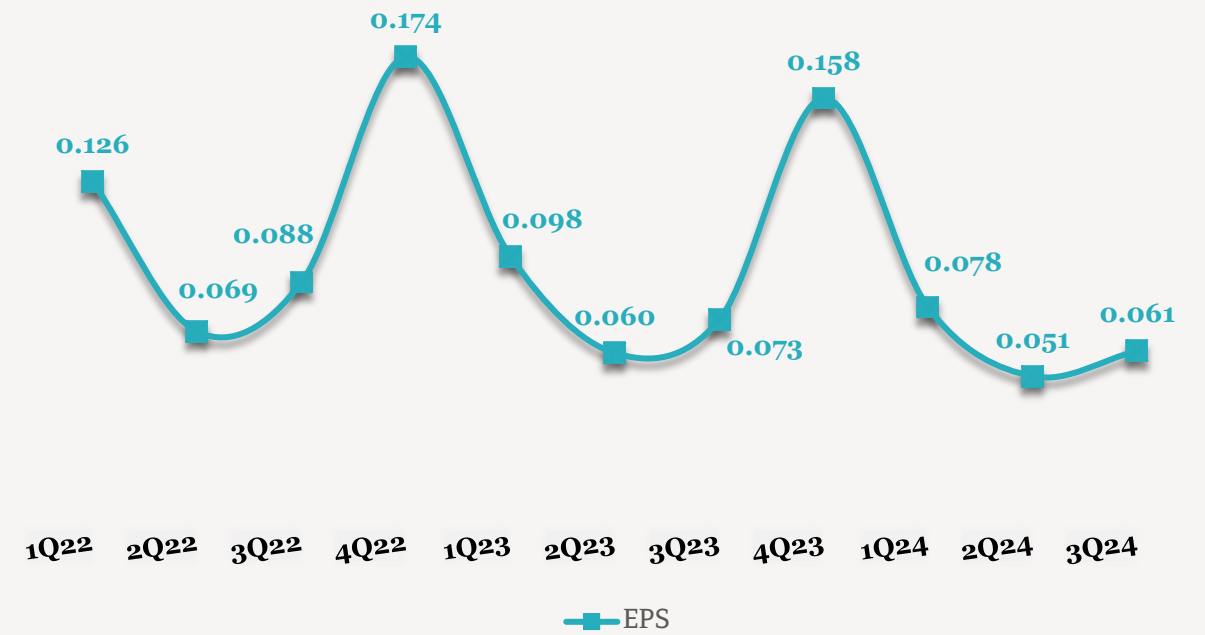
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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