



Earnings Flash Note
Qatar Cinema & Film Distribution Co.
4Q 2023 / FY 2023



Qatar Cinema & Film Distribution Co. (QCFS)

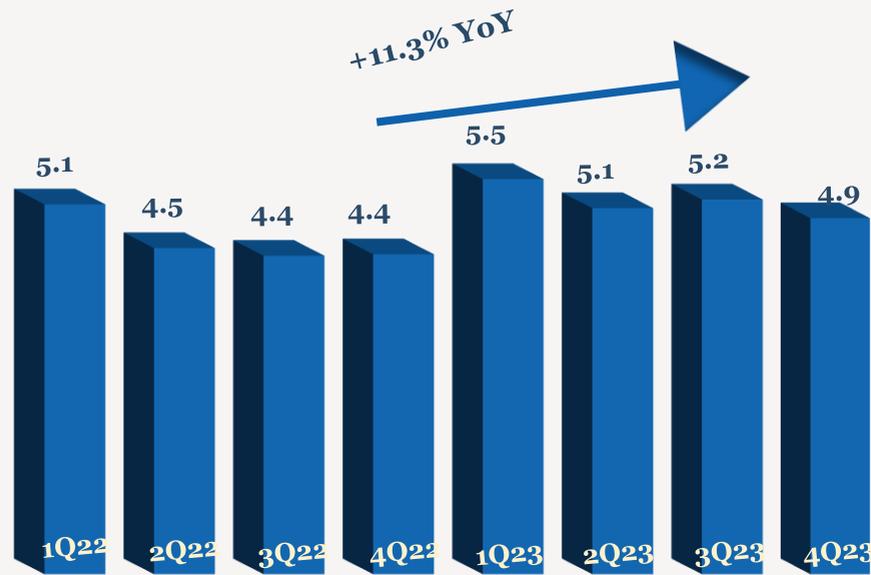
- > Net profit decreased 29.7% YoY to QR0.3mn (-63.4% QoQ) primarily due to higher general & administrative expenses in 4Q2023. For FY2023, net profit was up by 57.8% YoY to QR4.4mn.
- > Revenue increased by 11.3% YoY to QR4.9mn (-5.0% QoQ) in 4Q2023 while for FY2023, it was up 11.8% YoY to QR20.7mn.
- > Gross profit increased 35.2% YoY to QR1.7mn (-5.1% QoQ) while the corresponding margin came at 34.9% in 4Q2023 (vs. 28.7% in 4Q2022). For FY2023, gross profit was up 15.3% YoY to QR8.2mn.
- > Operating profit grew 269.1% YoY to QR0.3mn in 4Q2023 (vs. QR0.1mn 4Q2022) while related margin came at 5.1% in 4Q2023 (vs. 1.5% in 4Q2022). For FY2023, operating profit increased by 60.6% YoY to QR4.4mn.
- > For 4Q2023, EPS came at QR0.005 vs. QR0.007 in 4Q2022 while for FY2023, EPS was QR0.070 vs. QR0.044 in FY2022.
- > As of 10th February 2024, the stock has increased 5.5% YTD, outperforming the QSE index, which was down by 7.3% YTD.
- > The stock is currently trading at TTM P/E multiple of 44.2x, lower than its 2Y historical average of 65.3x.
- > The Board announced a DPS of QR0.07 for FY2023 which translates into a yield of 2.3%.

4Q/FY 2023 Earnings Performance

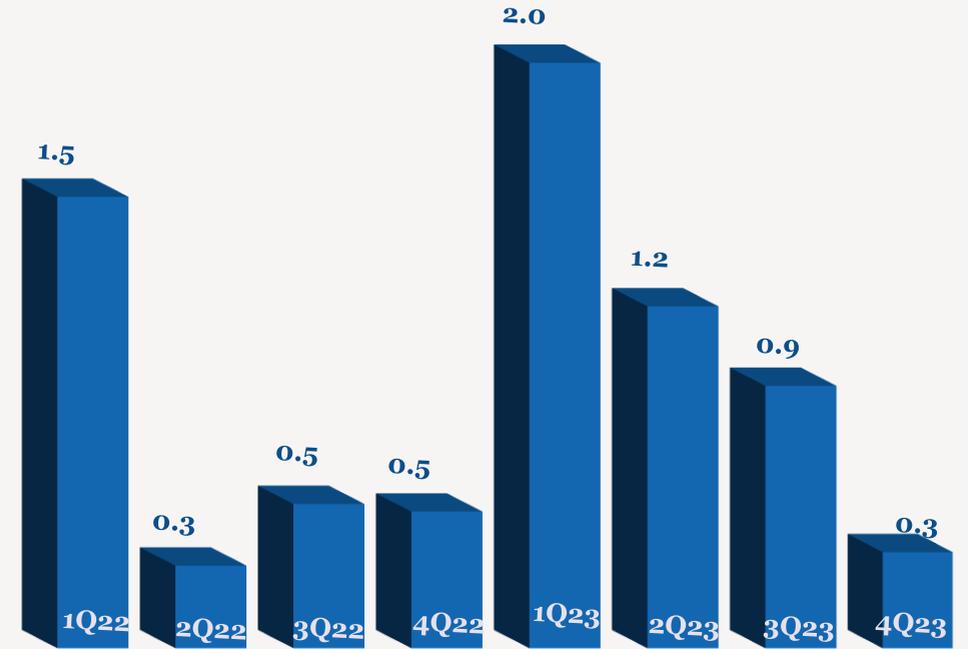
	4Q2023	4Q2022	YoY	3Q2023	QoQ	FY2023	FY2022	YoY
Revenue	4.9	4.4	11.3%	5.2	-5.0%	20.7	18.6	11.8%
Gross Profit	1.7	1.3	35.2%	1.8	-5.1%	8.2	7.1	15.3%
Gross Margin %	34.9%	28.7%		34.9%		39.5%	38.3%	
Operating Profit	0.3	0.1	269.1%	0.9	-72.6%	4.4	2.7	60.6%
Operating Margin %	5.1%	1.5%		17.6%		21.1%	14.7%	
Net Profit to Equity	0.3	0.5	-29.7%	0.9	-63.4%	4.4	2.8	57.8%
Net Margin %	6.6%	10.5%		17.2%		21.1%	15.0%	41.1%
EPS (QR)	0.005	0.007	-29.7%	0.014	-63.4%	0.070	0.044	57.8%

Note: Values are expressed in QR'mn unless explicitly stated

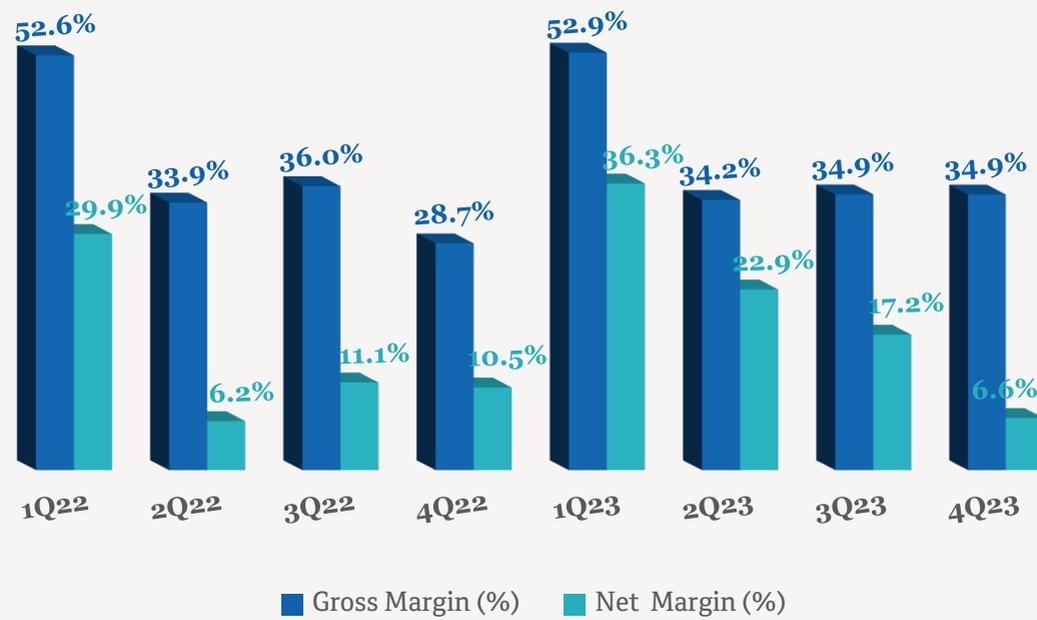
Quarterly Sales Trend (QRmn)



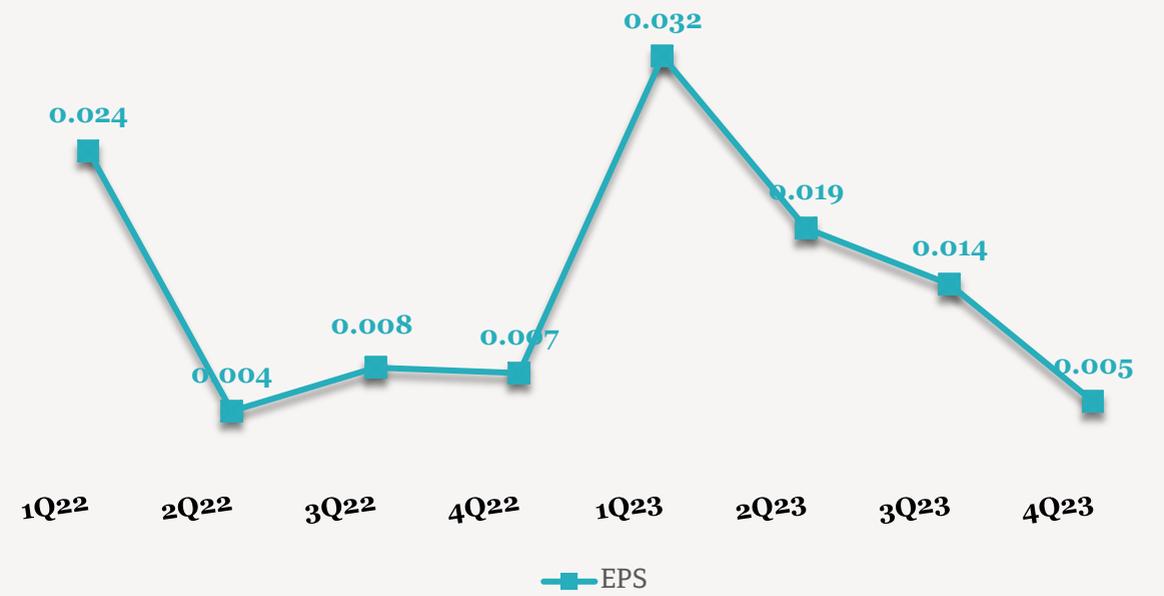
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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