



Earnings Flash Note
Qatar Navigation
1Q 2024



Qatari Navigation (QNNS)

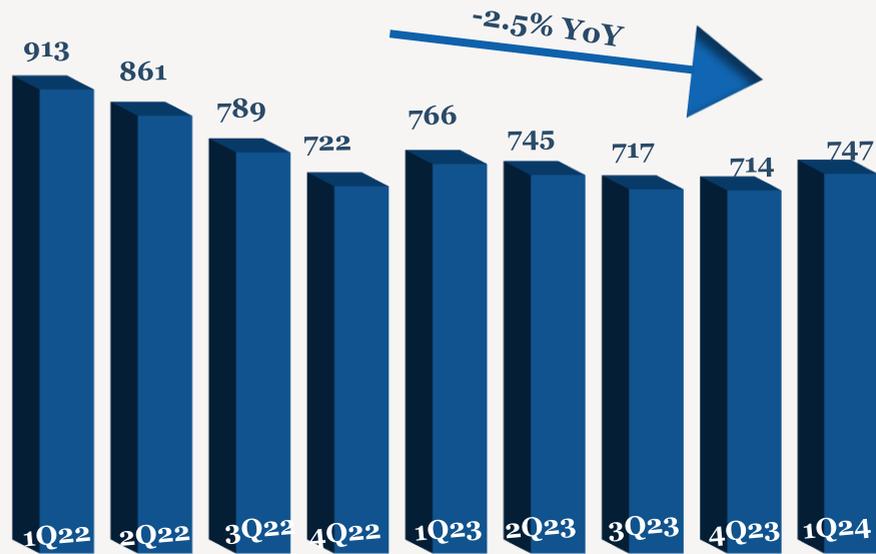
- > Net profit increased by 0.5% to QR365mn (+127.6% QoQ) in 1Q2024 due to higher share of results of associates (+34.8% YoY, +24.1% QoQ) and lower operating supplies & expenses line item (-23.0% YoY, -26.2% QoQ).
- > Revenue declined by 2.5% YoY (+4.6% QoQ) to QR747mn in 1Q2024.
- > Gross profit rose 7.8% YoY to QR481mn (+51.5% QoQ) while the corresponding margin came at 64.4% in 1Q2024 (vs. 58.3% in 1Q2023).
- > Operating profit of QR208mn was down by 0.9% YoY (+537.9% QoQ) and margin came at 27.9% in 1Q2024 (vs. 27.4% in 1Q2023).
- > For 1Q2024, EPS came at QR0.321 vs. QR0.320 in 1Q2023.
- > As of 30th April 2024, the stock has increased 9.6% YTD, outperforming the QSE Index, which was down by 10.2% YTD.
- > The stock is currently trading at TTM P/E multiple of 11.7x, higher than its 2Y historical average of 11.0x. For now, we maintain our PT of QR13.10/share and our Outperform rating.

1Q 2024 Earnings Performance

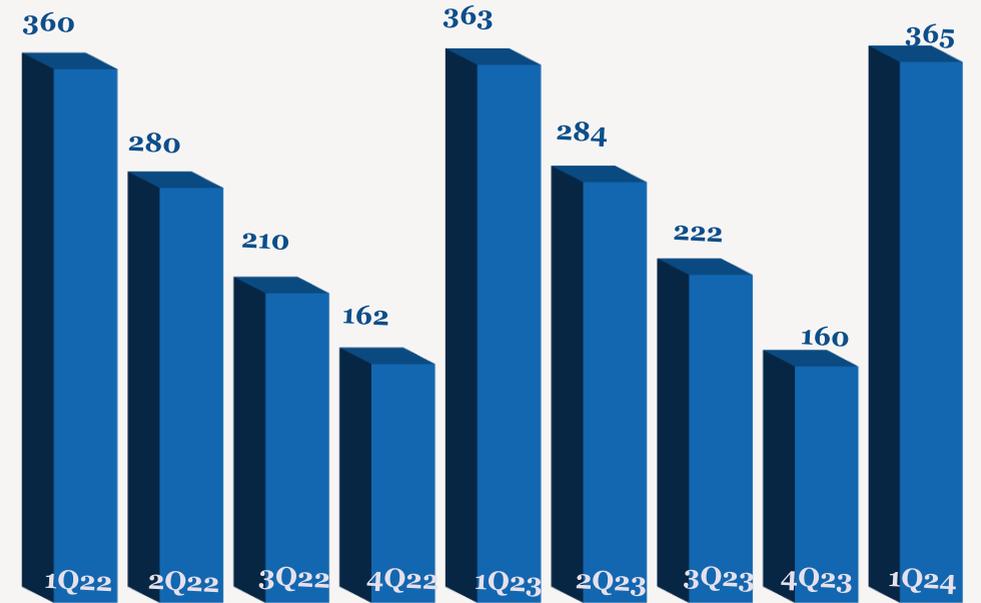
	1Q2024	1Q2023	YoY	4Q2023	QoQ
Operating Revenue	747	766	-2.5%	714	4.6%
Gross Profit	481	446	7.8%	318	51.5%
Gross Margin %	64.4%	58.3%		44.4%	
Operating Profit	208	210	-0.9%	33	537.9%
Operating Margin %	27.9%	27.4%		4.6%	
Net Profit to Equity	365	363	0.5%	160	127.6%
Net Margin %	48.9%	47.4%		22.5%	
EPS (QR)	0.321	0.320	0.5%	0.141	127.6%

Note: Values are expressed in QR'mn unless explicitly stated

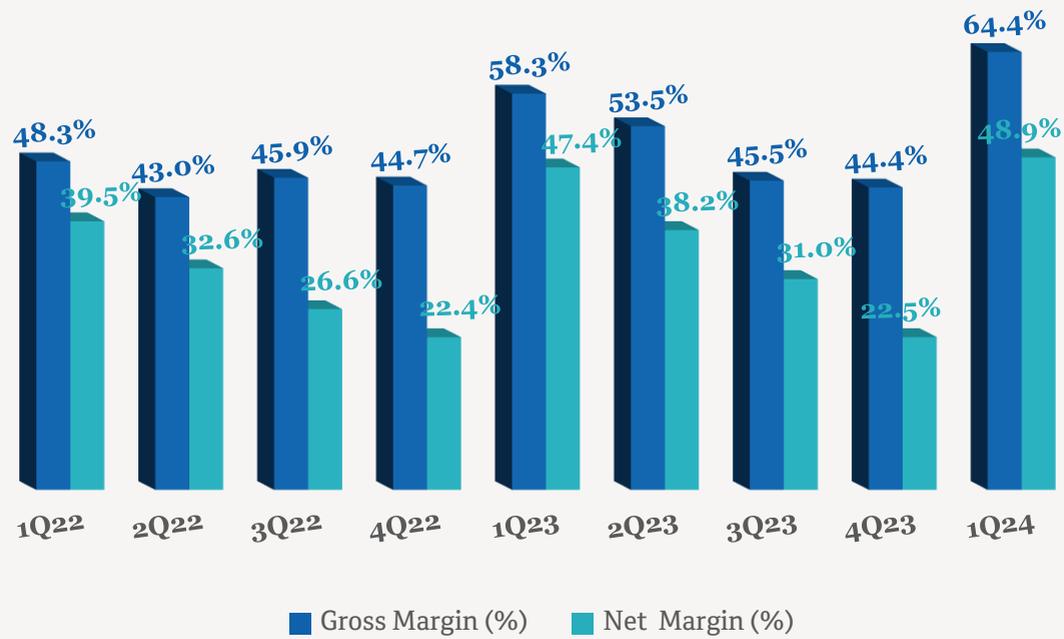
Quarterly Sales Trend (QRmn)



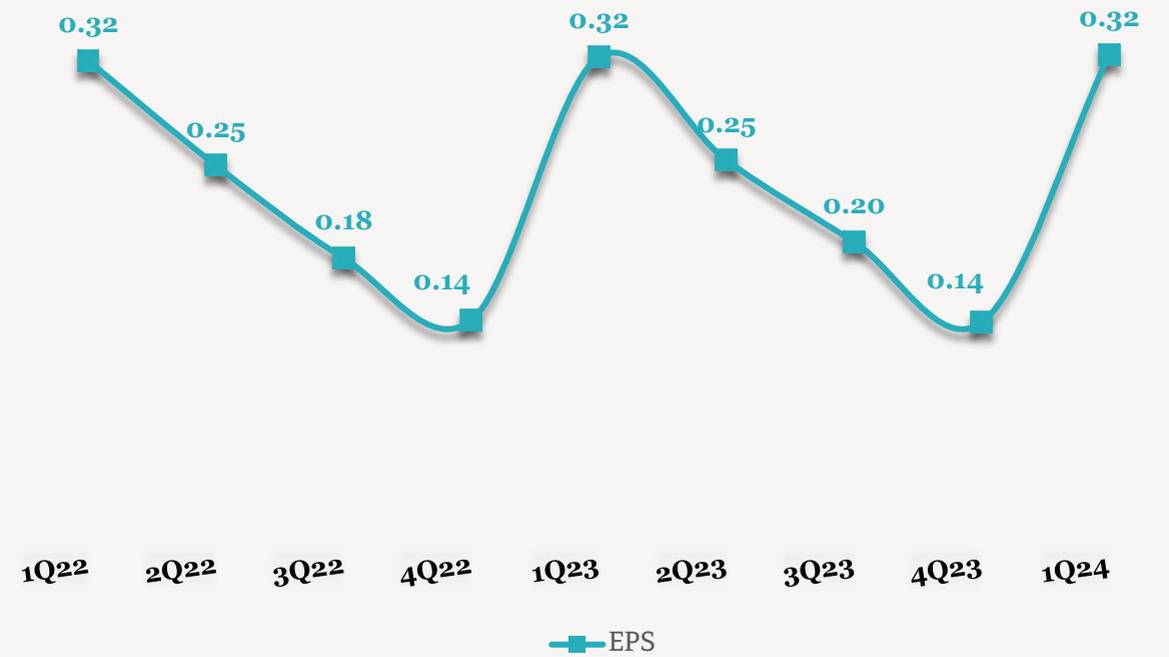
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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