



Earnings Flash Note

Zad Holding Co.

2Q 2024/6M 2024



Zad Holding Co. (ZHCD)

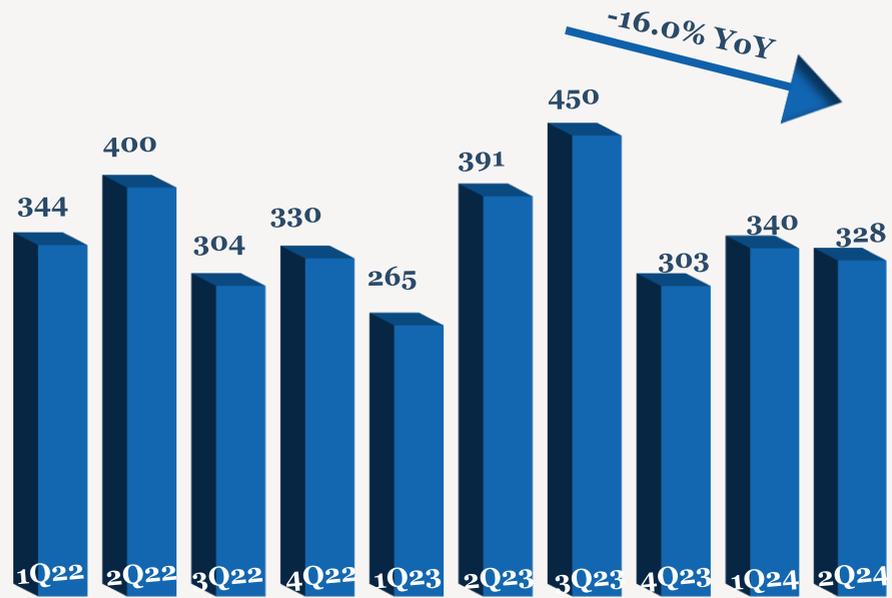
- > Net profit increased by 1.4% YoY (+10.9% QoQ) to QR49mn in 2Q2024 due to lower operating costs. For 6M2024, net profit rose 3.5% to QR93mn.
- > Operating revenue fell by 16.0% YoY (-3.5% QoQ) to QR328mn in 2Q2024. For 6M2024, operating revenue was up 1.9% to QR669mn.
- > Gross profit grew 20.4% YoY to QR95mn (+5.4% QoQ) while the corresponding margin came to 28.8% in 2Q2024 (vs. 20.1% in 2Q2023). For 6M2024, gross profit increased 17.9% to QR185mn.
- > Operating profit of QR59mn was down by 1.5% YoY (+9.2% QoQ) and margin came to 18.1% in 2Q2024 (vs. 15.4% in 2Q2023). For 6M2024, operating profit rose 1.5% to QR114mn.
- > For 2Q2024, EPS was broadly flat at QR0.17. For 6M2024, EPS came to QR0.32 vs. QR0.31 in 6M2023.
- > As of 8th August 2024, the stock has decreased 0.9% YTD, outperforming the QSE index, which was down by 7.2% YTD.
- > The stock is currently trading at a TTM P/E multiple of 19.5x.

2Q/6M 2024 Earnings Performance

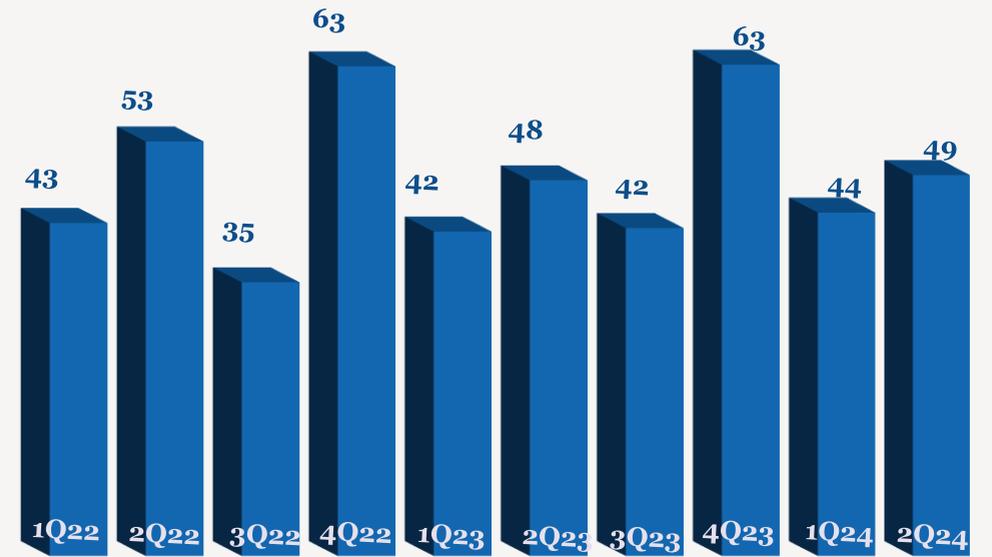
	2Q2024	2Q2023	YoY	1Q2024	QoQ	6M2024	6M2023	YoY
Operating Revenue	328	391	-16.0%	340	-3.5%	669	656	1.9%
Gross Profit	95	79	20.4%	90	5.4%	185	157	17.9%
Gross Margin %	28.8%	20.1%		26.4%		27.6%	23.9%	
Operating Profit	59	60	-1.5%	54	9.2%	114	112	1.5%
Operating Margin %	18.1%	15.4%		15.9%		17.0%	17.0%	
Net Profit to Equity	49	48	1.4%	44	10.9%	93	90	3.5%
Net Margin %	14.9%	12.3%		13.0%		13.9%	13.7%	
EPS (QR)	0.17	0.17	1.4%	0.15	10.9%	0.32	0.31	3.5%

Note: Values are expressed in QR'mn unless explicitly stated

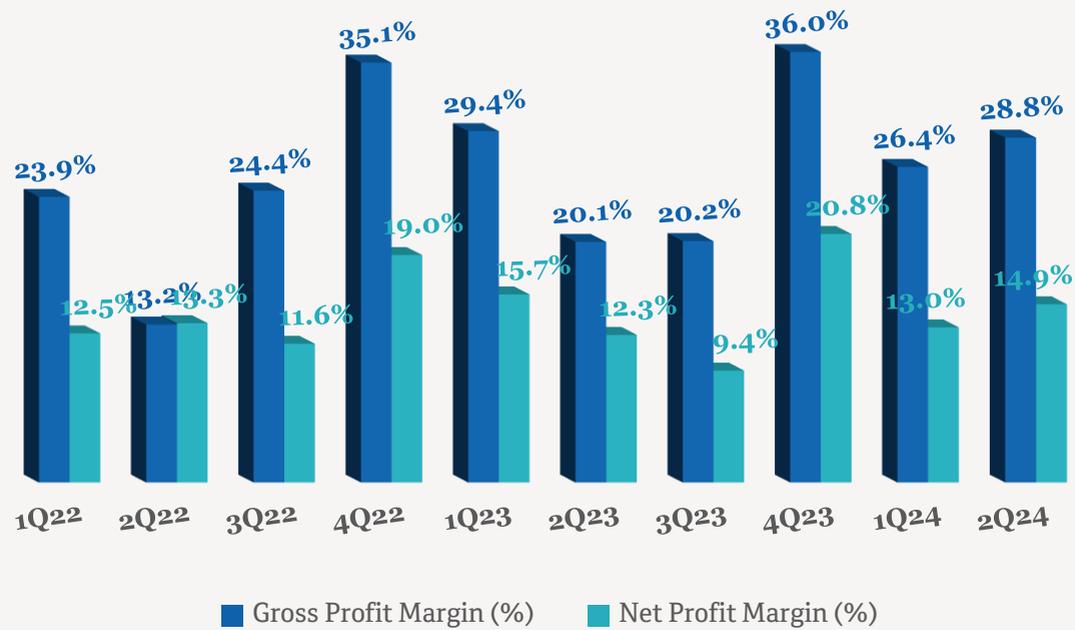
Quarterly Sales Trend (QRmn)



Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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