



|   | Accounts & Deposit                             | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions                                                                                                                                                                   |
|---|------------------------------------------------|--------------------------------------------|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Local Currency                                 |                                            |                |                |                                                                                                                                                                                |
|   | Current account (Qatari<br>Riyal only)         | QR 500 p.m.                                | Free of Charge | Free of Charge | Subject to<br>prevailing Terms<br>and Conditions on<br>balance criteria<br>(Minimum balance<br>of all accounts)                                                                |
|   | Savings account                                | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR3,000                                                                                                                                  |
|   | Savings Plus account                           | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR5,000                                                                                                                                  |
|   | Minor Affairs account                          | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR3,000                                                                                                                                  |
|   | Special Needs account                          | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR3,000                                                                                                                                  |
|   | Social Affairs account                         | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR3,000                                                                                                                                  |
|   | Local and Other Currencie                      | s "QR, USD, GBP                            | and EURO"      |                |                                                                                                                                                                                |
|   | Call account                                   | Free of Charge                             | Free of Charge | Free of Charge | Minimum monthly<br>average balance<br>QR10,000 Or<br>equivalent in other<br>currencies                                                                                         |
|   | Fixed Deposit account                          | Free of Charge                             | Free of Charge | Free of Charge | Minimum opening balance QR20,000                                                                                                                                               |
|   | Breaking of fixed deposit<br>prior to maturity |                                            |                |                | "• Less than 1 month:  O% payable interest to the member + QR75 charge • Over 1 month: Interest will be paid at the applicable rate of the revised deposit term + QR75 charge" |

| Statement sent regularly to customers    | Free of Charge               | Free of Charge | Free of Charge |                                            |
|------------------------------------------|------------------------------|----------------|----------------|--------------------------------------------|
| Statement copy at the branch             | Free of Charge               | Free of Charge | Free of Charge |                                            |
| Certified statement other than regular   | QR10 per<br>statement        | Free of Charge | Free of Charge |                                            |
| Account statement for 1 - 5<br>years     | QR10 per<br>statement        | Free of Charge | Free of Charge |                                            |
| Account statement for more than 5 years  | QR20 per<br>statement        | Free of Charge | Free of Charge |                                            |
| Deposits / Withdrawals                   |                              |                |                |                                            |
| Withdrawal at counter                    | QR 10 (less<br>than QR1,000) | Free of Charge | Free of Charge |                                            |
| Deposit Slip                             | Free of Charge               | Free of Charge | Free of Charge |                                            |
| Deposit in all foreign currencies        | Free of Charge               | Free of Charge | Free of Charge |                                            |
| Withdrawals in all foreign<br>currencies | Free of Charge               | Free of Charge | Free of Charge |                                            |
| Account Closure - Current and Savings    |                              |                |                |                                            |
| Account older than one year              | Free                         | Free           | Free           |                                            |
| Account less than one year old           | QR50                         | Free of Charge | Free of Charge |                                            |
| Dormant Account                          |                              |                |                |                                            |
| Dormant account                          | QR10                         | Free of Charge | Free of Charge | per balance<br>than QR500<br>equivalent in |

|    | Cheques & Chequebook                                      | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions               |
|----|-----------------------------------------------------------|--------------------------------------------|----------------|----------------|----------------------------|
| 1  | Issuance of QNB Private cheque book (uponaccount opening) | Free of Charge                             | Free of Charge | Free of Charge |                            |
| 2  | Additional cheque book issuance (25 leaves)               | QR15                                       | Free of Charge | Free of Charge |                            |
| 2  | Additional cheque book issuance (50 leaves)               | QR18                                       | Free of Charge | Free of Charge | Per additional cheque book |
| 3  | Issuance of cheque book on the same day                   | Free of Charge                             | Free of Charge | Free of Charge |                            |
| 4  | Cheque book uncollected after two months                  | QR25                                       | Free of Charge | Free of Charge |                            |
| 5  | Slip Withdrawal at Counter<br>(Counter Cheque)            | Free of Charge                             | Free of Charge | Free of Charge |                            |
| 6  | Slip Withdrawal at Counter (for Savings Plus account)     | Free of Charge                             | Free of Charge | Free of Charge |                            |
| 7  | Collection of QR Cheques                                  |                                            |                |                |                            |
|    | Regular clearing - End of day                             | Free of Charge                             | Free of Charge | Free of Charge |                            |
|    | Special Clearing                                          | QR50                                       | Free of Charge | Free of Charge |                            |
|    | Executive Clearing                                        | QR20                                       | Free of Charge | Free of Charge |                            |
|    | High                                                      | QR10                                       | Free of Charge | Free of Charge |                            |
|    | Medium                                                    | QR5                                        | Free of Charge | Free of Charge |                            |
| 8  | Post-Dated Cheques                                        | QR10                                       | Free of Charge | Free of Charge | Per cheque                 |
| 9  | Copy of paid cheque (less than one year)                  | QR10                                       | Free of Charge | Free of Charge | per copy                   |
| 10 | Copy of paid cheque (more than one year)                  | QR20                                       | Free of Charge | Free of Charge | per copy                   |
| 11 | Issuance of demand draft                                  | QR15                                       | QR15           | QR15           |                            |
| 12 | Returned Cheques - Due to in                              | nsufficient funds                          |                |                |                            |
|    | For the first time                                        | QR370                                      | QR370          | QR370          |                            |
|    | For the second time                                       | QR400                                      | QR400          | QR400          |                            |
|    | For the third time and more                               | QR500                                      | QR500          | QR500          |                            |
|    | Effect not cleared, Please represent                      | QR500                                      | QR500          | QR500          |                            |
|    | For legally acceptable reasons                            | Free of Charge                             | Free of Charge | Free of Charge |                            |

| 13 | Collection of Foreign Currency Cheques into Account                 |      |                |                |                                                                                                  |  |  |  |
|----|---------------------------------------------------------------------|------|----------------|----------------|--------------------------------------------------------------------------------------------------|--|--|--|
|    | If proceeds are paid in QR                                          |      |                |                | QR30 per cheque<br>+ correspondent's<br>charges                                                  |  |  |  |
|    | "If proceeds are paid to<br>customer's foreign<br>currency account" |      |                |                | O.125% of cheque<br>value, min. QR30<br>per cheque<br>max. QR250 +<br>correspondent's<br>charges |  |  |  |
| 14 | Returned cheques                                                    |      |                |                | QR300 per<br>cheque<br>+ correspondent's<br>charges                                              |  |  |  |
| 15 | Stop Payment on Lost Cheques                                        |      |                |                |                                                                                                  |  |  |  |
|    | Per Cheque QR25                                                     | QR25 | Free of Charge | Free of Charge |                                                                                                  |  |  |  |
|    | Per Cheque Book QR45                                                | QR45 | Free of Charge | Free of Charge |                                                                                                  |  |  |  |
|    | Per Demand Draft QR45                                               | QR45 | Free of Charge | Free of Charge |                                                                                                  |  |  |  |

|   | Fund Transfer and Standing<br>Instructions                                                                                                                                            | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions                                                                                  |
|---|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|----------------|----------------|-----------------------------------------------------------------------------------------------|
| 1 | Inward                                                                                                                                                                                |                                            |                |                |                                                                                               |
|   | If credited to beneficiary's QNB account                                                                                                                                              | Free of Charge                             | Free of Charge | Free of Charge |                                                                                               |
|   | If credited to beneficiary's<br>bank in Qatar                                                                                                                                         | QR25                                       | QR25           | QR25           | or equivalent<br>+1% exchange<br>(max. US\$250)<br>+ SWIFT charges<br>(QR35 or<br>equivalent) |
| 2 | International transfers                                                                                                                                                               |                                            |                |                |                                                                                               |
|   | International Transfers to<br>USA, Europe, Far East, Africa<br>and Asia                                                                                                               | QR15                                       | QR15           | QR15           |                                                                                               |
|   | International Transfers to<br>GCC and Middle East                                                                                                                                     | QR15                                       | QR15           | QR15           |                                                                                               |
|   | Recall of Telegraphic Transfer: (a) applicable whether or not funds are received back or (b) if funds are returned for reasons of incorrect payment instructions provided by customer | Free of Charge                             | Free of Charge | Free of Charge | FX conversion<br>rate (if applicable)                                                         |

| 3 | Transfers in Qatari Riyal to other bank in Qatar    | Free of Charge | Free of Charge | Free of Charge |                                                  |
|---|-----------------------------------------------------|----------------|----------------|----------------|--------------------------------------------------|
|   | Less than QR100                                     | 60 Dirham      | 60 Dirham      | 60 Dirham      | (Free if transferred to charities)               |
|   | More than QR100/- less than QR1 Million             | QR4            | QR4            | QR4            | (Free if transferred to charities)               |
|   | More than QR 1 Million                              | QR6            | QR6            | QR6            | (Free if transferred to charities)               |
| 4 | Standing Orders                                     |                |                |                |                                                  |
|   | Setting up and amending an automated Standing Order | Free of Charge | Free of Charge | Free of Charge |                                                  |
|   | Transfers to other banks in Qatar                   | QR10           | Free of Charge | Free of Charge | + remittance<br>charges (excluding<br>charities) |
|   | Standing Orders between QNB accounts                | Free of Charge | Free of Charge | Free of Charge |                                                  |
|   | Balance/Sweep Orders                                | QR50 p.m.      | Free of Charge | Free of Charge |                                                  |

|   | Debit Card, Credit Card and<br>Pay & Go                                 | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions                                                           |
|---|-------------------------------------------------------------------------|--------------------------------------------|----------------|----------------|------------------------------------------------------------------------|
|   | Debit Card                                                              |                                            |                |                |                                                                        |
| 1 | QNB Private Debit Card                                                  | Free of Charge                             | Free of Charge | Free of Charge |                                                                        |
| 2 | Replacement of QNB Private<br>Debit Card (Lost, Damaged,<br>Additional) | QR50                                       | Free of Charge | Free of Charge |                                                                        |
| 3 | Re-issuance of PIN                                                      | Free of Charge                             | Free of Charge | Free of Charge |                                                                        |
| 4 | Renewal QNB Private Debit<br>Card                                       | Free of Charge                             | Free of Charge | Free of Charge |                                                                        |
| 5 | Uncollected Debit Card (maximum for 2 month)                            | Free of Charge                             | Free of Charge | Free of Charge |                                                                        |
| 6 | Cash Withdrawal from ATM for QNB & other banks in Qatar                 | Free of Charge                             | Free of Charge | Free of Charge |                                                                        |
| 7 | Cash Withdrawal from ATM International (per transaction)                | QR15                                       | QR15           | QR15           | For every<br>withdrawal<br>transaction -<br>currency not<br>applicable |
| 8 | Foreign Exchange Mark-up                                                |                                            |                |                | For every<br>withdrawal<br>transaction -<br>currency not<br>applicable |

|    | For GCC currencies                      | 1.25%                             | 1.25%                             | 1.25%                             |                   |
|----|-----------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------------|
|    | For USD currency                        | 2%                                | 2%                                | 2%                                |                   |
|    | For other currencies                    | 3%                                | 3%                                | 3%                                |                   |
| 9  | Balance Enquiry                         | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
| 11 | USD Currency withdrawal fee             | 1%                                | 1%                                | 1%                                | (Minimum<br>QR25) |
|    | Credit Card                             |                                   |                                   |                                   |                   |
| 11 | Issuance and Annual Renewal<br>Fees     |                                   |                                   |                                   |                   |
|    | QNB First Credit Card annual fees       | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | Life Rewards Visa Infinite              | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | Private Banking card issuance           | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | Exclusive Private Banking card issuance | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | Card Replacement Fee                    | 125                               | Free of Charge                    | Free of Charge                    |                   |
|    | Late Payment Fee                        | 0.25% p.m                         | 0.25% p.m                         | 0.25% p.m                         |                   |
|    | Over credit card Limit Fee              | 100                               | Free of Charge                    | Free of Charge                    |                   |
|    | Interest Rate                           | 1% p.m                            | 1% p.m                            | 1% p.m                            |                   |
|    | Cash advance interest rate              | 1% p.m                            | 1% p.m                            | 1% p.m                            |                   |
|    | Cash advance Fee                        | 4% or QR 10                       | 4% or QR 10                       | 4% or QR 10                       |                   |
|    | Comprehensive insurance package         | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | QNB mobile SMS                          | Free of Charge                    | Free of Charge                    | Free of Charge                    |                   |
|    | Cash @ Speed "Handling Fee"             | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount |                   |
|    | Smart Installment Plan "Handling Fee"   |                                   |                                   |                                   |                   |
|    | 3-Month Plan                            | 0.99% of<br>transaction<br>amount | 0.99% of<br>transaction<br>amount | 0.99% of<br>transaction<br>amount |                   |
|    | 6-Month Plan                            | 1.99% of<br>transaction<br>amount | 1.99% of<br>transaction<br>amount | 1.99% of<br>transaction<br>amount |                   |
|    | 9-Month Plan                            | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount |                   |

|    | 12-Month Plan                              | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount | 2.99% of<br>transaction<br>amount |  |
|----|--------------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|--|
|    | QNB eStatement                             | Free of Charge                    | Free of Charge                    | Free of Charge                    |  |
|    | QNB Mobile Enquiry                         | Free of Charge                    | Free of Charge                    | Free of Charge                    |  |
|    | Foreign Exchange Mark-up                   |                                   |                                   |                                   |  |
|    | For GCC currencies                         | 1.25%                             | 1.25%                             | 1.25%                             |  |
|    | For USD currency                           | 2%                                | 2%                                | 2%                                |  |
|    | For other currencies                       | 3%                                | 3%                                | 3%                                |  |
| 13 | Prepaid Card Fees                          |                                   |                                   |                                   |  |
|    | Issuance Fee                               | QR 30 per<br>Card                 | Free of Charge                    | Free of Charge                    |  |
|    | Replacement Fee                            | QR 30 per<br>Card                 | Free of Charge                    | Free of Charge                    |  |
|    | Point of Sale Purchases                    | Free of Charge                    | Free of Charge                    | Free of Charge                    |  |
|    | Internet Purchases                         | Free of Charge                    | Free of Charge                    | Free of Charge                    |  |
|    | Cash Withdrawal Fee<br>(Domestic ATM)      | Free of Charge                    | Free of Charge                    | Free of Charge                    |  |
|    | Cash Withdrawal Fee<br>(International ATM) | QR 15 per<br>transaction          | QR 15 per<br>transaction          | QR 15 per<br>transaction          |  |

|   | Loans                            | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions |
|---|----------------------------------|--------------------------------------------|----------------|----------------|--------------|
|   | Personal Loan, Vehicle Loan &    | Vehicle Lease                              |                |                |              |
| 1 | Management fee                   | Free of Charge                             | Free of Charge | Free of Charge |              |
| 2 | Early settlement                 | Free of Charge                             | Free of Charge | Free of Charge |              |
| 3 | Loan reschedule                  | Free of Charge                             | Free of Charge | Free of Charge |              |
| 4 | Postponement of loan installment | Free of Charge                             | Free of Charge | Free of Charge |              |
| 5 | Top-up fee                       | Free of Charge                             | Free of Charge | Free of Charge |              |
|   |                                  |                                            |                |                |              |

|    | e-banking                                                          | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions                                                                                                                                                 |
|----|--------------------------------------------------------------------|--------------------------------------------|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | Internet Banking & Phone Bar                                       | ıking                                      | ,              |                |                                                                                                                                                              |
| 1  | Registration                                                       | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 2  | Enquiries on account balance and transactions                      | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 3  | Enquiries on Credit Card accounts                                  | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 4  | Ordering Cheque Book                                               | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 5  | Ordering account statement (full or mini)                          | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 6  | Funds transfer between QNB accounts                                | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 7  | Fund transfers to another<br>bank account (in foreign<br>currency) | QR15                                       | QR15           | QR15           | (Correspondent and/or beneficiary bank charges, if any, will be deducted from the remittance amount. Beneficiary receives remittance less all such charges). |
| 8  | Utility bills and Credit Card payments                             | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 9  | Add/Modify service to direct debit                                 | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 10 | General information                                                | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 11 | Interest rate information                                          | Free of Charge                             | Free of Charge | Free of Charge |                                                                                                                                                              |
| 12 | Fund transfers to another bank account (in local currency)         | QR6                                        | QR6            | QR6            |                                                                                                                                                              |

|   | Miscellaneous                                                                                                                          | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions |
|---|----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|----------------|----------------|--------------|
| 1 | Audit confirmation letter                                                                                                              | Free of Charge                             | Free of Charge | Free of Charge |              |
| 2 | "Balance certificate/no<br>liability<br>letters/other letters issued<br>at the<br>request of the customer/<br>interest<br>certificate" | QR25                                       | Free of Charge | Free of Charge |              |

|   | Mortgage Loan                    | Private VIP<br>Individual and<br>Corporate | Private HNW    | Private UHNW   | Instructions |
|---|----------------------------------|--------------------------------------------|----------------|----------------|--------------|
| 1 | Management fee                   |                                            |                |                |              |
|   | - Salaried customers             | Free of Charge                             | Free of Charge | Free of Charge |              |
|   | - Other income customers         | 1%                                         | 1%             | 1%             |              |
| 2 | Early settlement                 | Free of Charge                             | Free of Charge | Free of Charge |              |
|   | - Salaried customers             | Free of Charge                             | Free of Charge | Free of Charge |              |
|   | - Other income customers         | 1%                                         | 1%             | 1%             |              |
| 3 | Loan reschedule                  | Free of Charge                             | Free of Charge | Free of Charge |              |
| 4 | Postponement of loan installment | Free of Charge                             | Free of Charge | Free of Charge |              |

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